

SHAPING THE FUTURE OF CITIES

Every day, we impact millions of people's lives in cities around the globe by creating places where people live, work, and play. Last year alone we created 1.2 billion square feet of space. That's why we are committed to designing with an unwavering focus on Human Experience as we work to shape the future of cities.

Why Cities Matter So Much

We are living through the greatest period of urbanization in history. For the first time, more people live in urban centers than don't. By 2050, more than 70% of the earth's population will live in cities. Cities are also responsible for 80% of global GDP—they are engines of creativity and economic innovation for everything from technology to healthcare. We have an opportunity to make cities more livable and improve the lives of people.

Design for Human Experience

Our vision to Create a Better World Through the Power of Design comes to life through our breadth, diversity, and innovative design strategies. That vision is driven by design excellence, our practice areas, our valued relationships with clients, and our global reach. Our "one-firm firm" global and local leadership network has never been more important than it is now.

Taking on Tough Challenges

With these strengths, Gensler is uniquely positioned to take on the toughest challenges facing cities. We are impacting Climate Change by reducing the carbon footprint of our buildings. We are shaping the Future of Mobility by inventing how cities embrace autonomous vehicles and aerial ride-shares. We are creating Connected Cities using intelligence and sensors that connect people and places. And we are bringing new thinking to challenges like affordable Housing and Homelessness.

The more cities grow, the more we feel the consequences of these disruptions. Through the power of design, we believe we can improve human experience, leverage our capabilities for good purposes, and make a difference in cities all over the world.



Diane Hoskins FAIA Co-CEO

Andy Cohen FAIA Co-CEO

WE ARE TAKING ON THE TOUGHEST CHALLENGES FACING CITIES.





The world is changing. Global population shifts mean that over half the world's people now live in cities—a total of 4.2 billion people. By 2030, there will be 43 megacities on the planet with populations of at least 10 million people in each. These concentrations of people are already introducing tough new challenges.

Economic volatility is perhaps the topmost concern for our clients. Markets can turn on a dime and are influenced by an increasingly unpredictable political and environmental landscape.

Climate change is on everyone's mind, and is affecting markets, governments, and people the world over. More than 90% of all urban areas are coastal, putting most cities at risk of flooding from rising sea levels and powerful storms.

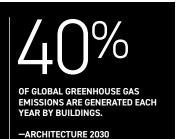
On top of this, new technologies continue to disrupt every industry in the world, introducing a massive skills gap in the talent pool. At the same time, we're experiencing enormous demographic shifts in the global workforce. By 2025, millennials will make up 75% of all workers, bringing new expectations to the workplace and a median job tenure that's barely two years. This kind of churn is costly, time-consuming, and fiercely competitive.

For many of our clients, the change they're seeing and the challenges they face represent an uncertain future.

WE HAVE AN OPPORTUNITY TO MAKE A POSITIVE AND LASTING IMPACT AROUND THE GLOBE.

CLIMATE CHANGE

RECYCLING AND COMMUNITY CENTER OF CHIRA, ISLA CHIRA, COSTA RICA



Because Gensler impacts millions of lives in cities around the world, we have an opportunity to address climate change and create a resilient future like few others can.

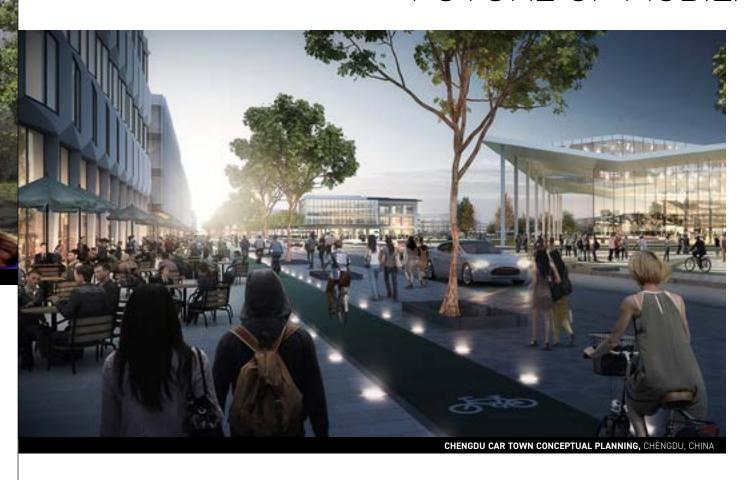
Buildings generate nearly 40% of annual global greenhouse gas emissions and 50% of the world's energy usage. With an additional 2.48 trillion square feet of new building stock anticipated by 2060, we have an urgent responsibility to lead our industry in meeting and exceeding net zero carbon standards. Meanwhile, cities around the globe are already experiencing climatic stress. Seawater rise in coastal communities presents a real and imminent challenge. Our design solutions need to rethink our relationship to water by incorporating natural defense strategies and smart building designs that can create resilient cities.



GENSLER CLIMATE CHANGE CITY CHALLENGE
Join us in shaping the future of climate-resilient cities.

At Gensler, we're committed to resilience, recognizing that design must constantly evolve to prepare for a changing world. This is why we're renewing our commitment— and our challenge to the entire design industry—to meet an ambitious goal: the elimination of all greenhouse gases associated with the built environment. Join us as we develop a model of new strategies, tools, and metrics for the rest of the industry.

FUTURE OF MOBILITY



New modes of mobility are giving roadways and streetscapes back to people. With autonomous vehicles and aerial ride-share on the horizon, Gensler is shaping mobility for the future and transforming the world's cities.

Ride-sharing services and new modes of mobility like e-bikes, electric scooters, and other rolling devices have already multiplied transportation options for millions. But city streets were designed a century ago for cars and pedestrians—not scooters, drop-off and pickup spots, and bikes. Our opportunity is to rethink roadways, streetscapes, parking garages, and other car-dependent real estate—giving space back to people for parklets, outdoor dining, pedestrian promenades, and gathering spaces. In the U.S. alone, 500 million parking spaces will become available for redevelopment as autonomous vehicles become the norm. On a global scale, that opportunity expands to the equivalent of 5 billion parking spaces.



CONNECTED CITIES

SINCE 1992, DATA PRODUCTION HAS EXPLODED FROM A RATE OF 100 GIGABYTES PER DAY TO 50,000 GB PER SECOND.

Using sensors, AI, and data platforms, we will create usercentric, intelligent, and highly adaptive spaces that seamlessly connect people to each other and the built environment.

As urban populations keep swelling—and the challenges of pollution, congestion, and crime grow more acute—we must rethink how people experience every aspect of their lives. It's about making cities more human, not less. We live in a time of extraordinary innovation, driven by the exponential growth of data. As designers, we can create buildings with smart systems that augment people's abilities and cater to individual needs with truly personalized experiences. By deploying technology in service to people, we can become the driving force for cities that are efficient, livable, and sustainable.



HOUSING AND HOMELESSNESS



Gensler is bringing new thinking to some of the world's toughest problems, such as affordable housing and the needs of the homeless.

By 2050, two-thirds of the world's people will live in cities, exacerbating the demands on these environments, increasing the number of urban poor, and causing homelessness to skyrocket—all while threatening public health and well-being. We have an essential role in helping our cities create healthy environments where people can thrive. Part of the solution will be in addressing homelessness, first by quickly mobilizing to create temporary supportive housing options, and second by seeking innovative solutions to developing permanent housing for communities in need. We are committed to Shaping the Future of Cities for everybody.

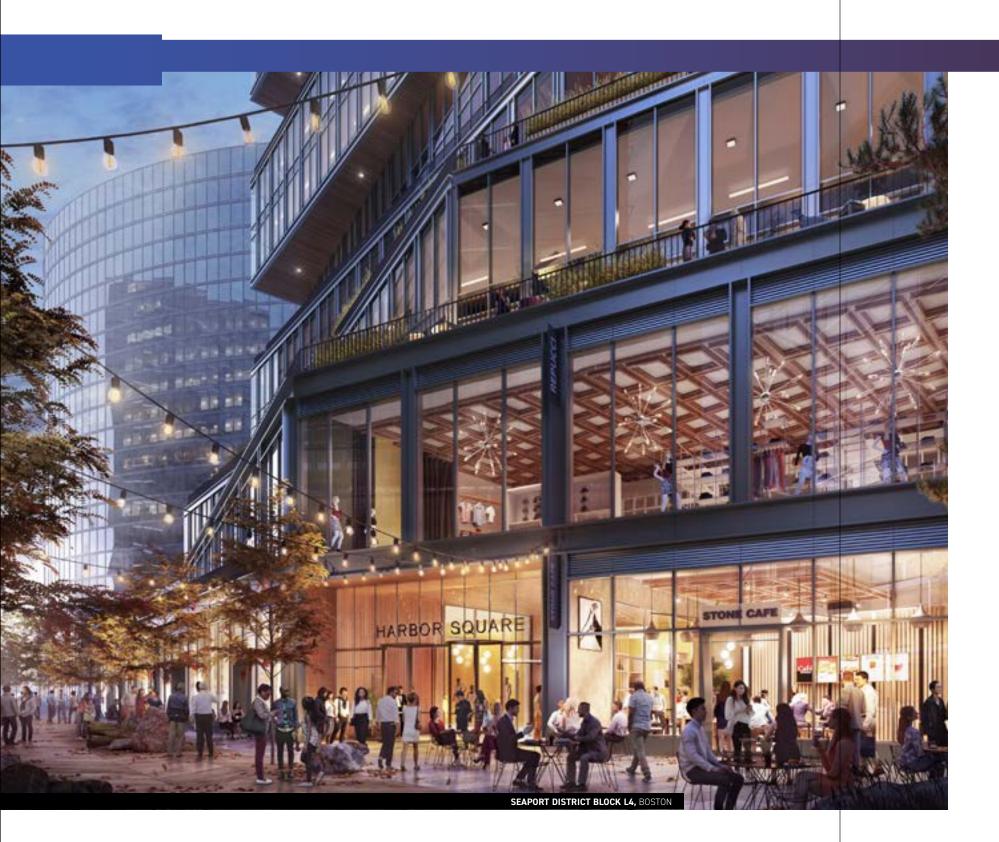
+12%

IN 2019, NEARLY 59,000 PEOPLE WERE HOMELESS IN LOS ANGELES COUNTY— A 12% INCREASE IN ONE YEAR.

-LOS ANGELES HOMELESS SERVICES
AUTHORITY

WE DESIGN FOR THESE CHALLENGES WITH AN UNWAVERING FOCUS ON THE HUMAN EXPERIENCE.





Gensler is uniquely positioned to help our clients respond to the rapid pace of change and take on the toughest problems facing cities. Our innovation platform—combined with our global scale and diversity across 48 offices and 24 practice areas is unmatched.

As a result of our broad portfolio, we were able to remove 11 million metric tons of CO2 from the atmosphere last year. We also do the research. The data-driven insights uncovered by the Gensler Research Institute inform all our work and help define the trends you'll find in this publication.

Perhaps the biggest reason why we're able to shape the future of cities is because we design for the needs of people.

Last year alone, we created 1.2 billion square feet of building space, impacting the way millions of people in cities around the world go about their lives, their jobs, and everything in between.

Design is no longer just about creating beautiful things. It's about creating experiences that connect people to the places where they live, work, and play. This unwavering focus on the human experience is what sets us apart.

Every day, through 24 areas of expertise, we live out Gensler's commitment to make a difference in the communities where we live, work, and play. It's through these projects, designed with people at the center, that our solutions to tough challenges come to light.

The trends you'll find in this publication are the outcome of our expertise, our research, and our diverse talent. For clients facing a changing world, we hope these insights can offer a guide to move forward in an uncertain future.

WORK SECTOR

CONSULTING	& REAL	ESTATE	SERVICES	P14

ENERGY & SCIENCES | P16

FINANCIAL SERVICES | P20

FOUNDATIONS, ASSOCIATIONS & ORGANIZATIONS | P26

GOVERNMENT & DEFENSE | P30

INTELLIGENT PLACES | P34

MEDIA & CONSUMER GOODS | P36

OFFICE BUILDINGS | P44

PRODUCT DEVELOPMENT | P50

PROFESSIONAL SERVICES | P52

REPOSITIONING & LANDLORD SERVICES | P60

TECHNOLOGY | P64

LIFESTYLE SECTOR

BRAND DESIGN | P72

DIGITAL EXPERIENCE DESIGN | P78

HOSPITALITY | P82

MIXED USE & RETAIL CENTERS | P86

RESIDENTIAL | P90

RETAIL | P96

SPORTS | P100

COMMUNITY SECTOR

AVIATION | P108

CITIES & URBAN DESIGN | P112

CRITICAL FACILITIES | P116

EDUCATION, CIVIC & CULTURE | P118

HEALTH & WELLNESS | P124

CONSULTING & REAL ESTATE SERVICES | P14

ENERGY & SCIENCES | P16

FINANCIAL SERVICES | P20

FOUNDATIONS, ASSOCIATIONS & ORGANIZATIONS | P26

GOVERNMENT & DEFENSE | P30

INTELLIGENT PLACES | P34

MEDIA & CONSUMER GOODS | P36

OFFICE BUILDINGS | P44

PRODUCT DEVELOPMENT | P50

PROFESSIONAL SERVICES | P52

REPOSITIONING & LANDLORD SERVICES | P60

TECHNOLOGY | P64

How, when, and where we work is increasingly redefining the workplace. It requires a human-centered design approach to meet the needs of a changing workforce and include people of all abilities. As the business day expands beyond 9-to-5, and people are getting the job done in many more places besides the office, this work-anywhere, work-anytime culture is pushing employers to create great workplace experiences that attract talent, boost performance, and make the office a satisfying place to be. Organizations are using data to create intelligent spaces so that offices can anticipate people's needs in real time. Companies are adding variety and providing choice in the form of collaboration rooms, focus rooms, and work-focused amenities. And, with a global talent shortage of 85 million people projected by 2030, the competition to attract talent is fierce.

CONSULTING & REAL ESTATE SERVICES

We help our clients solve their most complex challenges and gain a competitive advantage through a fusion of research, strategy, and design. This approach is predicated on a keen understanding of operations, process, technology, and physical space, while putting people's well-being at the center.

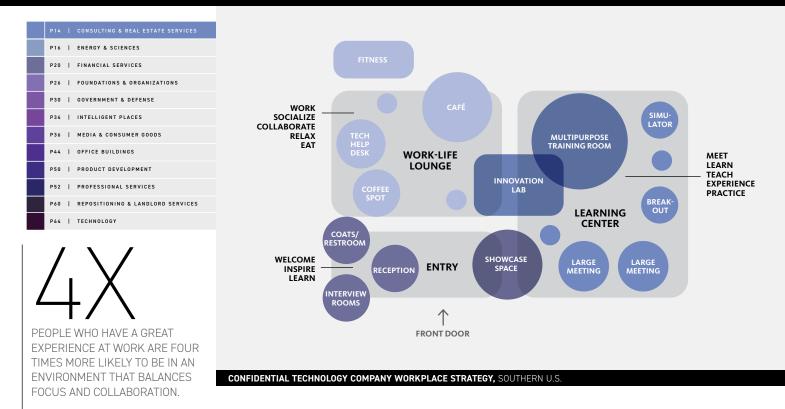
TEST AND LEARN NEW SKILLS

Advances in sensor technology, cloud computing, bandwidth, and storage have opened the door for office spaces that learn and adapt. These intelligent buildings appeal to companies with large real estate portfolios that are already in frequent test-and-learn feedback loops. Through an evidence-based approach that integrates data, AI, and intelligent building systems, the next generation of office buildings will empower people to do their best work.

AI AND OFFICE DESIGN: NEW JOBS WILL REQUIRE

By 2022, more than half (54%) of all employees will require significant reskilling and upskilling, according to the World Economic Forum. Of these, more than one-third are expected to require additional training of up to six months, and the focus of the training is likely to be on skills like technology design and programming. At the same time, human skills such as creativity, critical thinking, persuasion, and negotiation will maintain or increase their value.





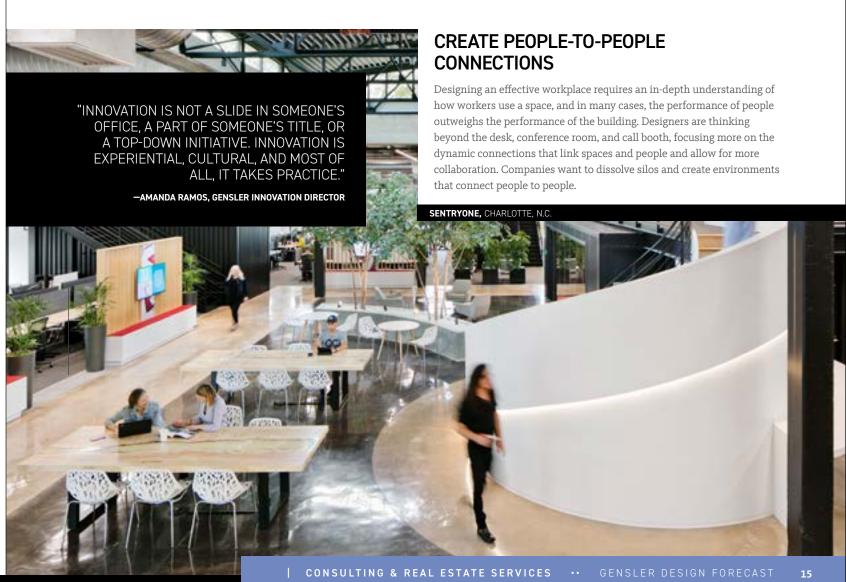
-GENSLER 2019 U.S. WORKPLACE SURVEYSM

CREATING WORKPLACES THAT SPUR INNOVATION

Organizations continue to be obsessed with innovation—that special sauce that gets companies ahead of the curve on the newest technologies and market opportunities. But companies are increasingly realizing that the path to innovation is not about creating a SWAT team of innovators or establishing some kind of innovation lab. It must be a daily part of the culture and the workplace. That means creating workplaces that encourage collaboration and chance encounters, and a culture that prioritizes teamwork and diverse opinions.

COWORKING HAS ITS LIMITS

There's a fast-rising contingent of "enterprise" users of coworking spaces—people who use coworking space through an agreement with their employer and a third-party coworking company. However, according to Gensler's 2019 U.S. Workplace Survey, while most people still find coworking spaces valuable, they are only using those spaces for less than one day per week. This reinforces the trend that a variety of spaces in the office is the best environment for getting the most productive work done.

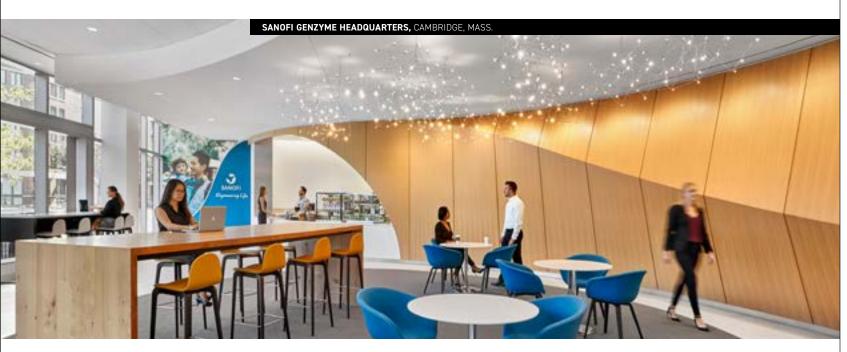


WORK SECTOR

FORECAST:

ENERGY & SCIENCES

With the accelerated rate of technological advancements, science and energy companies must be nimble and ready to adapt to continual change. Similarly, as the science and energy disciplines place increasing emphasis on collaboration across multidisciplinary teams, scientists and engineers require adaptable and livable technical environments in order to solve the world's most challenging problems.



ADAPTIVE, AGILE WORKPLACES INDUSTRY DISRUPTION

The sciences industry and the technology that supports it are constantly in a state of evolution and disruption. In an industry where lab spaces are highly technical and mergers and acquisitions are prevalent, we need to create flexible, nimble market. An adaptive workplace is required in the energy industry as well, where it's critical to respond to business fluctuations. Flexible facilities that change over time with minimal capital expense will help companies compete and stay relevant.

OF COLLABORATION

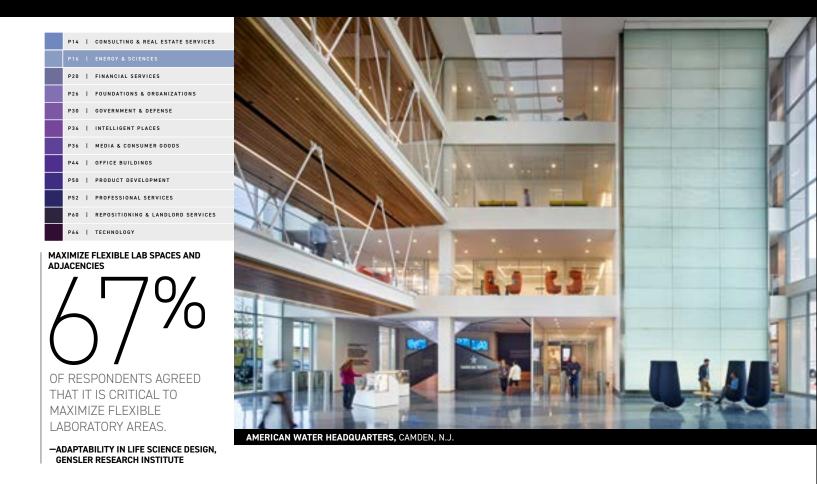
Research science has moved from a culture of individual persistence to a culture of urgent collaboration. Technology has enabled science to move toward new models of innovation that engage a broad range of research disciplines and organizational partnerships. Blue-collar resurgence is about bringing expertise into the workplace that has become scarce as the economy has focused on technical over applied expertise. As technical and corporate disciplines converge, co-creation spaces can fuel the cross-pollination of ideas.

THAT RESPOND TO CHANGE REQUIRES REVOLUTION

The energy industry is adapting to new types of energy and alternatives to fossil fuels in an effort to reinvent itself. As workers are pushing their employers to be accountable, be innovative, and have speed-to-market solutions that can help solve the energy crisis, there's an increased focus spaces that react and adapt quickly to changes in research and the on culture, values, and environmental stewardship. For clients in the sciences, the industry has become less monolithic as it has begun to acquire innovative ideas from startups. The trajectory is continuing in the direction of entrepreneurial science, as large companies draw talent and $% \left(1\right) =\left(1\right) \left(1\right) \left$ new ideas from startups and early-stage companies.

CREATING A CULTURE TECH AND AUTOMATION PUT THE **FOCUS ON HUMAN EXPERIENCE**

Open innovation and technology are influencing the design of research environments and supporting new ways of working. Automation is giving scientists more mobility than ever before. Additionally, the process of analyzing data is revolutionizing the way scientists work. This shift requires design that makes transitions between lab and workplace easier. We also have to create spaces that stimulate process evolution, support task-specific work, and reinforce purpose-driven $% \left(1\right) =\left(1\right) \left(1\right)$ cultures. As automation becomes more pervasive, we need to develop design solutions that focus on the human experience.



RESEARCH: ADAPTABILITY IN LIFE SCIENCE DESIGN

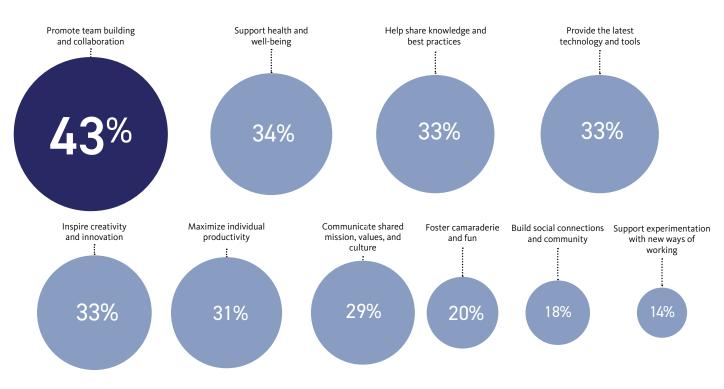
What is a value-driven solution to maximizing our needs for flexible life science lab design? We researched the space typologies typical of life science labs and arrived at a set of archetypes differentiated by functionality, flexibility, and cost-effectiveness. Our research tested three life science lab design types: traditional/fixed, flexible, and adaptable. We created a user-generated list of priorities that encapsulate the drivers of experiential value—and in doing so, we discerned what is necessary, and what is not necessary, in building ideal life science labs.



AGREED THAT LAB AND OFFICE ADJACENCIES SHOULD BE MAXIMIZED

-ADAPTABILITY IN LIFE SCIENCE DESIGN, GENSLER RESEARCH INSTITUTE

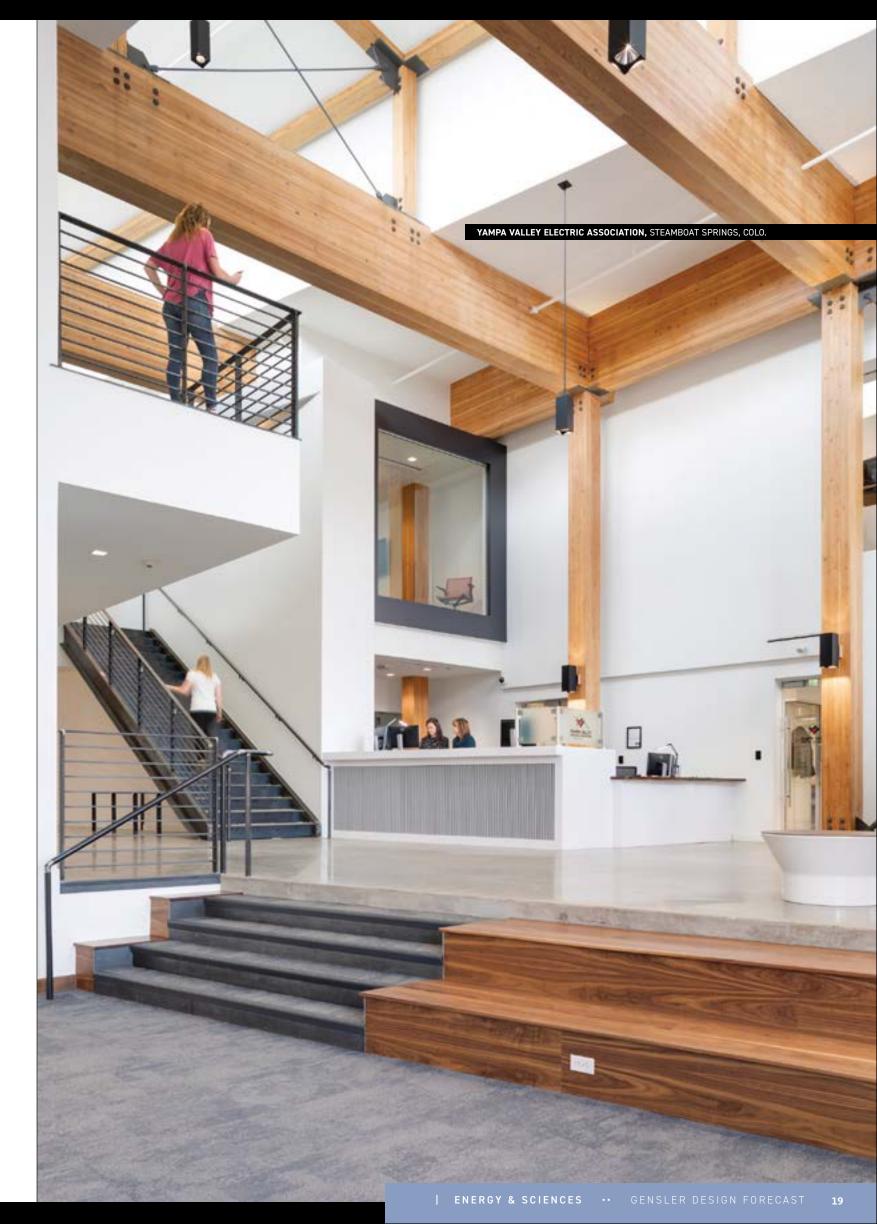
TEAM BUILDING: THE MOST IMPORTANT ASPECT OF GREAT WORKPLACES



18 WORK SECTOR : ENERGY & SCIENCE

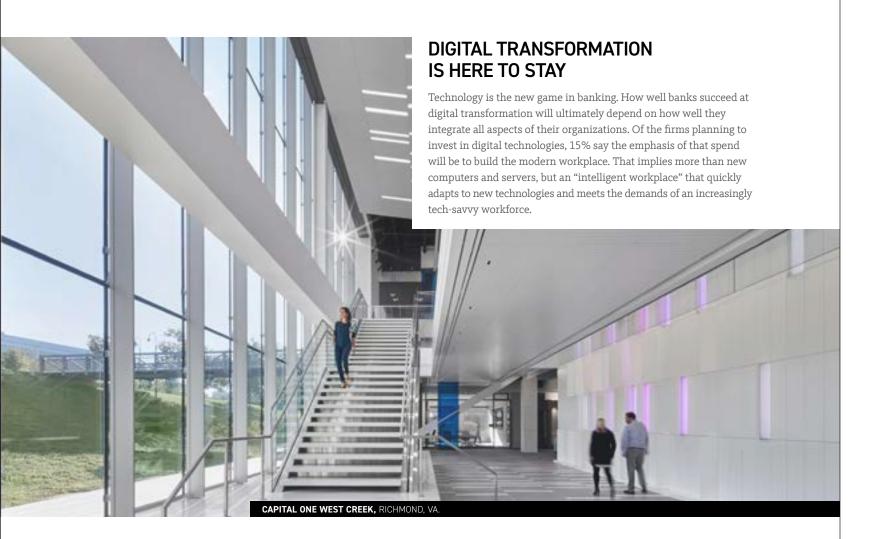






FINANCIAL SERVICES

The digitization of everyday life has spurred a technological and cultural revolution in the financial services industry. To operate more efficiently and keep pace with expectations, financial firms are placing a premium on supporting innovation and experience in the workplace, ultimately enhancing their connections with consumers through superior services and products.



COMPETITION FOR TALENT IS INCREASING

Businesses that attract talent with the workplace are also reaping the benefits of having happier, more engaged people. According to Gensler's 2019 U.S. Workplace Survey, when people have great experiences at work, they are more engaged with the company culture, have better interaction with their peers, and are more productive.

When compared to their peers, businesses with the highest engagement from their people report:

LOWER ABSENTEEISM

-2019 U.S. WORKPLACE SURVEY



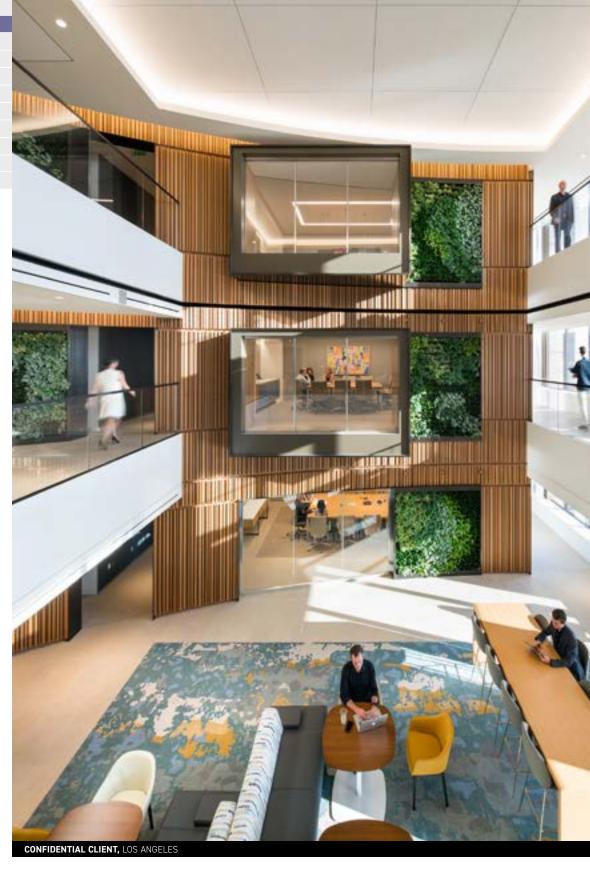


By 2020, Gartner estimates Internetconnected things will outnumber humans 4-to-1. creating new dynamics for marketing, sales, and customer service.

-LEADING THE IOT, GARTNER

The vast majority of corporate and private equity organizations expect an increase in mergers and acquisitions.

-M&A TRENDS REPORT 2019, DELOITTE



INDUSTRY COMBUSTION RESHAPES TECHNOLOGY BREEDS CONSTANT THE COMPETITIVE LANDSCAPE DISRUPTION

According to Deloitte's M&A Trends Report 2019, 76% of corporate organizations and 87% of private equity organizations expect an increase in mergers and acquisitions. This activity is contributing to the rise of cities and the evolution of business models, and leading to an imperative for flexible workplace design.

Mission-driven startups have shaken the core of legacy financial services firms and challenged them to focus on their customer experiences and reimagine their product offerings. The future of financial services design is driving a new era of innovation through the convergence of employee and consumer engagement.





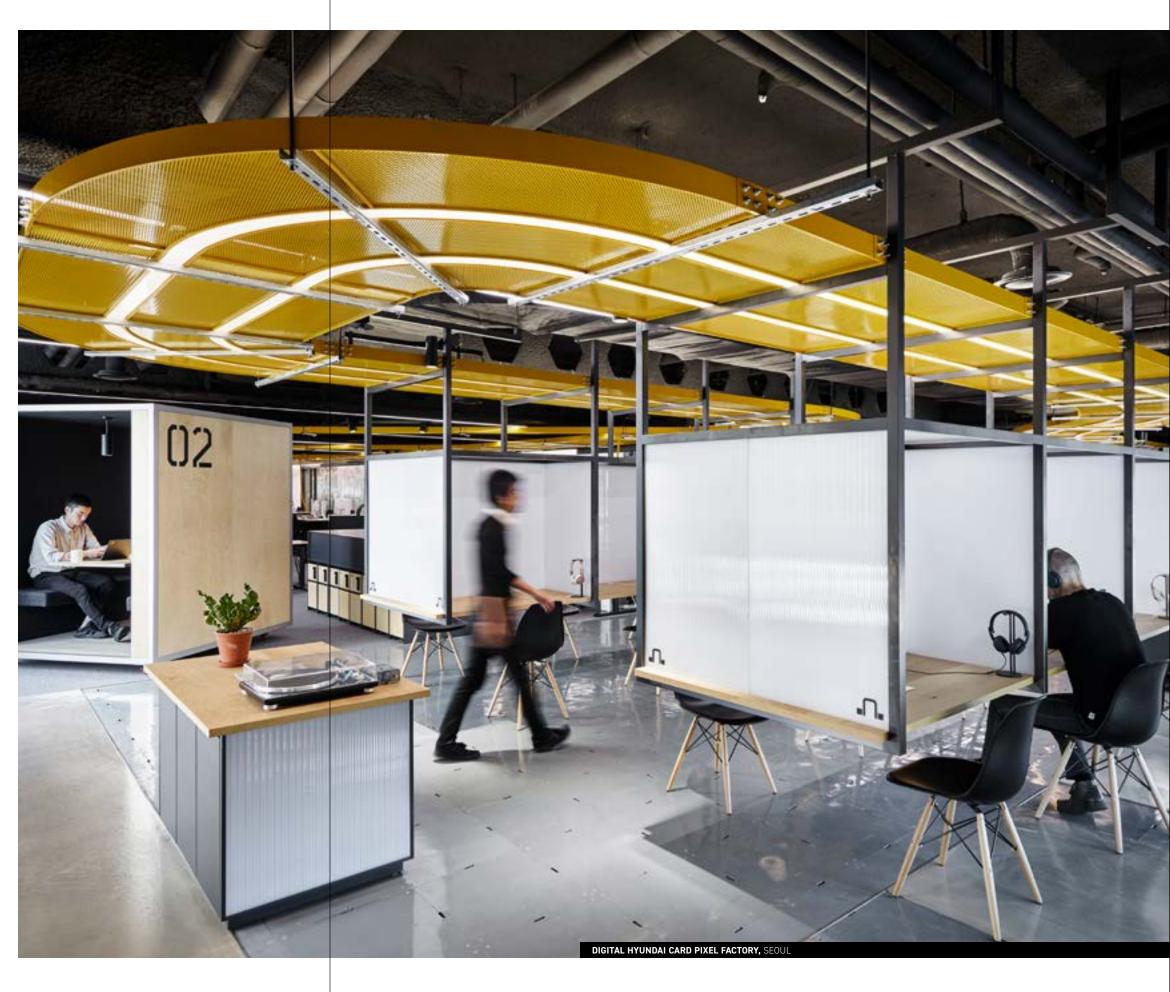
HYUNDAI CAPITAL, BEIJING

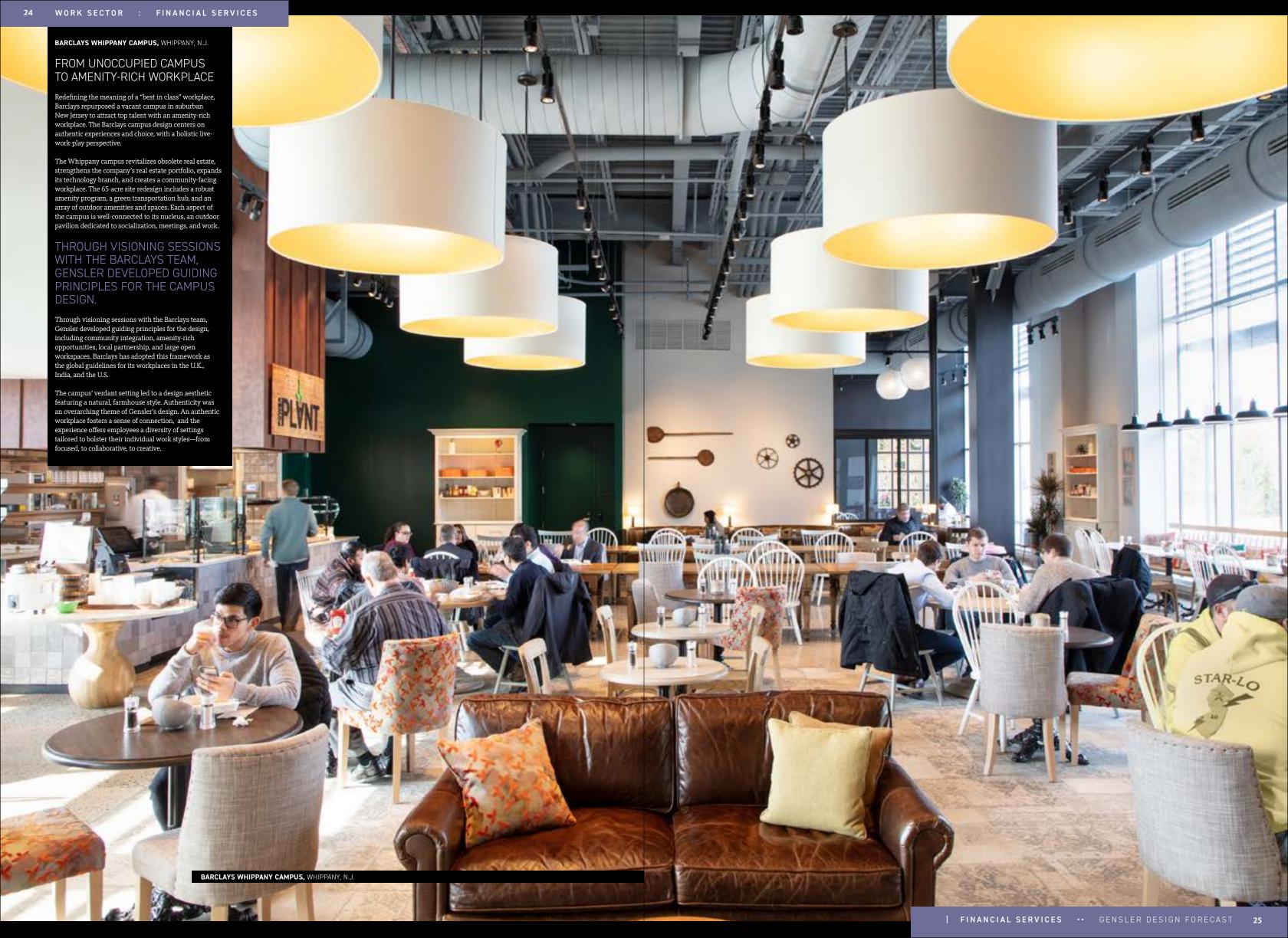
AN URBAN OASIS THAT MIMICS NATURE

An innovative oasis amid the pollution of Beijing's urban core, Hyundai Capital's new China headquarters seeks to provide respite within its walls. The unique space offers an indoor environment that mimics a lush, natural setting, with small gardens dotting the workspace to help purify internal air.

THE UNIQUE SPACE OFFERS AN INDOOR ENVIRONMENT THAT RESEMBLES A LUSH, NATURAL SETTING.

Light wells with specially calibrated lamps imitate daylight. Centralized pantries on each floor cantilever into the building's towering atrium. Inspired by the traditional tea pavilions of Chinese culture, these pantries are a retreat from the stressors of the office, as well as a gathering spaces for employees.





FOUNDATIONS, ASSOCIATIONS & **ORGANIZATIONS**

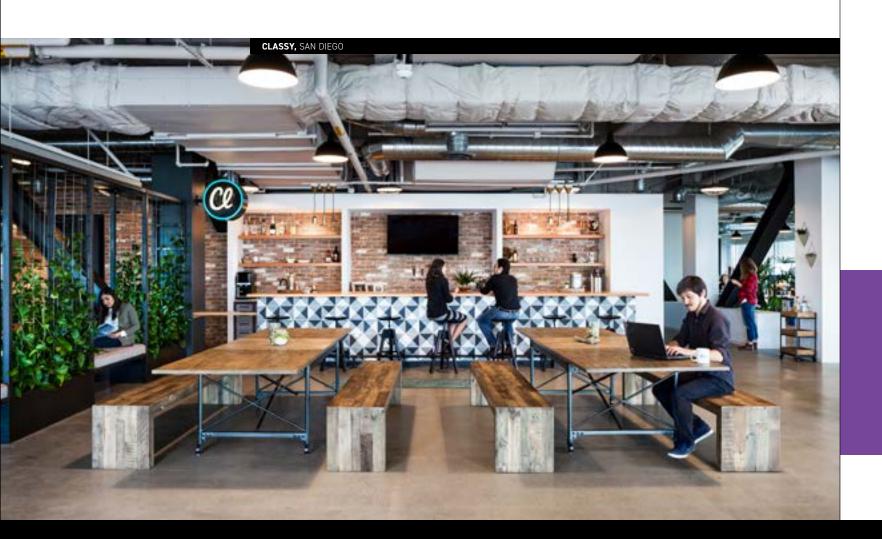
Mission-based goals are a common denominator for not-for-profit organizations, so their workplaces need to reflect the mission and culture of the company more than most. There is great diversity among these entities—ranging from grant-giving foundations to membership-based associations—but the causes they support are human-centered. Design of their physical space amplifies their story, and communicates their ideals about meaningful social change to their community and beyond.

BRANDED ENVIRONMENTS TELL THE STORY OF MISSION

Every organization has a story. Branded workplaces create a narrative that connects with people on an emotional level. This helps attract top talent, engages the workforce, and inspires visitors, clients, and donors. In the case of mission-driven nonprofits, media like graphics, signage, murals, and plaques do more than chart the history of the organization, they embody values and perpetuate them.

CREATE SPACES FOR ADVOCACY

For organizations dedicated to helping disadvantaged or underserved communities, the office can serve as place for advocacy. Space can provide refuge and solace—a place for encouragement and affirmation, a place of belonging. Purpose-driven spaces can also help with job training, counseling, placement services, and continued education opportunities that lead to upward mobility. Most importantly, they empower their constituents.



P14 | CONSULTING & REAL ESTATE SERVICES

IN THE FACE OF SO MANY DISRUPTIONS, THE INSTITUTIONS THAT WILL REMAIN RELEVANT TO THEIR **AUDIENCES AND** MEMBERS ARE THE ONES THAT EXPAND AND REDEFINE THEIR MISSION TO BE MORE INCLUSIVE.



ASPIRE TO A PURPOSE-DRIVEN WORKPLACE

Talented people want more than a paycheck; they want workplaces where they can excel at their jobs while also feeling connected to a greater purpose. This cohort of purpose-driven workers is naturally drawn to nonprofits. To help them realize their dream, their workplace needs to provide a variety of spaces that express mission, attract donors, provide flexibility, and give back to the employees. Office space that attracts the best talent and helps them achieve meaningful results is a great motivator.

NOT-FOR-PROFIT FMPI OYFFS ARE 4 TIMES MORE LIKELY TO ATTRIBUTE JOB SATISFACTION TO THEIR ORGANIZATION'S MISSION THAN TO COMPENSATION.

THERE ARE MORE THAN 1.5 MILLION REGISTERED FOUNDATIONS, ASSOCIATIONS, AND ORGANIZATIONS IN THE U.S.

-URBAN INSTITUTE

FOUNDATIONS. ASSOCIATIONS, AND **ORGANIZATIONS** ACCOUNT FOR 9% OF THE WORKFORCE IN THE U.S.

-URBAN INSTITUTE

IN THE U.S. ALONE, 25% OF ADULTS DONATED THEIR TIME IN 2015 TO NONPROFITS, A **VOLUNTEER CONTRIBUTION** VALUED AT \$195 BILLION.

-URBAN INSTITUTE

OUR CLIENTS' NEEDS DON'T STOP WITH THEIR WORKPLACE. GENSLER'S CROSS-DISCIPLINARY NETWORK GROWS RELATIONSHIPS ACROSS OUR COMMUNITIES TO CREATE MEANINGFUL SOCIAL CHANGE WITH OUR CLIENTS.





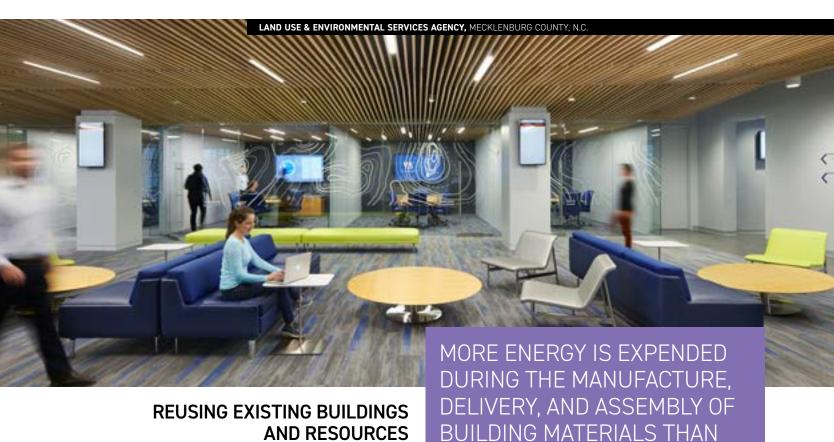


FORD FOUNDATION CENTER FOR SOCIAL JUSTICE, NEW YORK



GOVERNMENT & DEFENSE

Our Government & Defense practice provides design leadership that celebrates civic pride. Whether designing campuses, buildings, or interiors for local, state, provincial, or national governments, our projects use the best public- and private-sector design and delivery practices to create secure and healthy work environments for public workers and the citizens they serve.



AND RESOURCES

CREATIVE DELIVERY METHODS

Governments are renovating and reusing their existing buildings wherever feasible. Reuse of an existing building is also a sustainable practice that conserves construction resources and reduces energy and operating costs.

-GENSLER'S IMPACT BY DESIGN 2018

Technology has untethered workers from their desks, which often allows Government organizations are embracing new creative delivery methods to accelerate schedules, cut costs, and take advantage for a reduction in workplace square footage. The federal government has of private financing. More states and localities are using publicled the way in adopting more open and collaborative office environments private partnerships and design-build methodologies to design and pioneered in the private sector that are designed to optimize a variety construct public facilities, thereby bringing private-sector delivery of work settings. States and localities are increasingly following suit, and finding that increased access to online state and local citizen services efficiency to government projects. leads to a reduction in on-site service centers

AT ANY OTHER POINT DURING

A BUILDING'S LIFE CYCLE.

RIGHT-SIZING THE FOOTPRINT

P14 | CONSULTING & REAL ESTATE SERVICES

"MORE THAN ONE-THIRD OF FEDERAL EMPLOYEES ON BOARD AS OF 2015 WILL BE ELIGIBLE TO RETIRE BY 2020."

-U.S. GOVERNMENT ACCOUNTABILITY OFFICE, FEBRUARY 2017



A BALANCED WORKPLACE PROMOTES ENGAGEMENT

To engage workers and heighten performance, government facilities should have a balance of "we" space and "me" space to foster collaborative as well as individual performance. Gensler's 2019 U.S. Workplace Survey has shown that workplaces with a variety of settings result in a more engaged and higher-performing workforce.

THE POWER OF VARIETY AND CHOICE

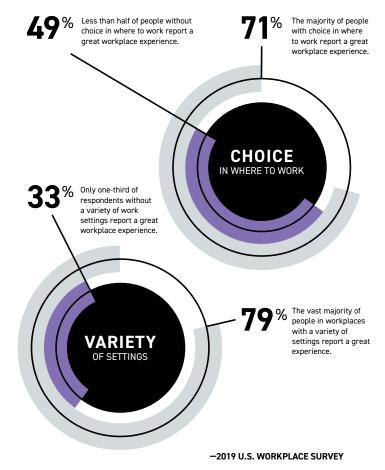
Workspaces that provide variety and choice are more effective. People with choice in where to work are significantly more likely to report a great experience than those without.

WORKPLACE INNOVATION IN THE WAR FOR TALENT

As the large percentage of baby boomers in the government workforce retire, public employers will compete to recruit entry- and mid-level workers who expect the flexibility and technology assets of the most advanced workplaces. This is particularly true for cyber security and cyber defense agencies, which contend with private-sector tech firms for top talent. For government agencies, a well-designed workplace with effective use of graphics and branding can help recruit and retain workers by reminding them of the mission they serve.

"ACCESS TO A GREATER VARIETY OF WORKSPACES WOULD INCREASE THE BALANCE AND CHOICE THAT UNDERPIN WORKPLACE PERFORMANCE AND INNOVATION."

-GENSLER 2016 U.S. WORKPLACE SURVEY™,



WORK SECTOR : GOVERNMENT & DEFENSE

VERMONT CORRIDOR, LOS ANGELES

VERMONT CORRIDOR, LOS ANGELES

PARTNERSHIP FOR A REVITALIZED COMMUNITY

Home to more than 1 million square feet of Los Angeles County-owned and -leased office space, the Vermont Corridor is an innovative public-private partnership that will transform a two-block area of distressed properties into a modern complex positioned to spur community revitalization. The first of three projects is the new headquarters for the Department of Mental Health. The 21-story glass structure features an external sunscreen and streetlevel lobby and retail, an amenities deck, and a pedestrian bridge connecting to an adjacent parking garage. Future phases anticipate the construction of affordable and senior housing.

THE INNOVATIVE PROJECT WILL TRANSFORM A TWO-BLOCK AREA INTO A MODERN GOVERNMENT COMPLEX.

The project addresses the county's need to improve blighted properties, consolidate county departments, and relocate employees to a new cost-effective workplace. The project is being designed to LEED Gold and WELL Building Standard® certifications.

INTELLIGENT **PLACES**

Data analytics is powering a revolution in the performance of the built environment. Organizations that harness this potential will have a significant advantage. To succeed in a rapidly changing market, design will need to begin with data-driven insights and evolve with real-time learning. Predictability and agility will become the new standard.



NEW WAYS TO MEASURE AND MANAGE BUILDINGS

Sensor technologies, machine learning, and AI are changing the way we measure and manage buildings. Their application opens new ways to learn about high-performance space and understand what makes people happy and healthy. Gensler's Experience IndexSM shows that improving human experience adds up to better business outcomes and higher employee and customer satisfaction.

MORE TAILORED AND ADAPTABLE

Data-driven design enables the tailoring of environments and greater empowerment of people. Owners and occupants will have the insights necessary to predict and optimize hospitality, wellness, and utilization. The agile model creates customized experiences that will have far-reaching impacts on the ways people live, work, and play.

OVER 25% WILL BE REAL-TIME DATA. THE AVERAGE NUMBER OF DIGITAL INTERACTIONS PER DAY FOR EVERY CONNECTED PERSON WILL INCREASE FROM 800 TO NEARLY 4,800.

-DATA AGE 2025: THE EVOLUTION OF DATA TO LIFE-CRITICAL, IDC

THE BUILT ENVIRONMENT WILL BE MAKING "SMART" A STARTING POINT TO FUTURE-PROOF SPACES

Intelligent personal devices and building systems will become essential to learning behavior and observing activity patterns. The next frontier is integrating data into real-time, user-accessible 3D models, giving owners and occupants valuable capabilities in advanced scenario planning and designing for operational efficiencies.



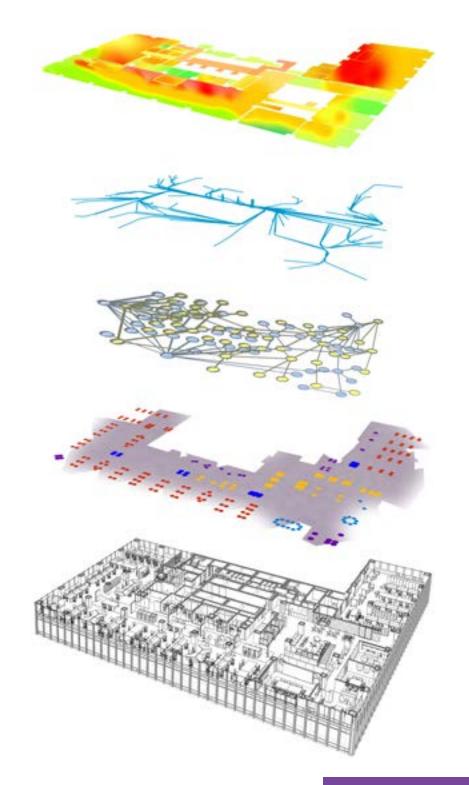
THE COMMERCIAL SMART BUILDING MARKET FOR IOT IS EXPECTED TO GROW NEARLY TENFOLD WITHIN THE NEXT FIVE YEARS TO MORE THAN \$51 BILLION GLOBALLY BY 2023.

BUILDINGS HAVE IOT.

-IOT IN SMART BUILDINGS MARKET OUTLOOK AND FORECASTS 2018-2023

DATA IS A SUPERPOWER FOR SHAPING OUTCOMES

BACKED BY DATA, DESIGN BECOMES AN INTELLIGENT RESPONSE SYSTEM FOR ACHIEVING SPECIFIC HUMAN AND BUSINESS OUTCOMES.





GENSLER NEW YORK

USING SENSORS AND IOT TECHNOLOGY TO DRIVE **EVIDENCE-BASED DESIGN**

From the outset, Gensler's New York office was envisioned as a living lab for ongoing research on the future of work, technology, and design. Gensler has been using IoT sensors specified for the New York office to learn how to inform evidence-based design. A network of more than 1,500 sensors tracks daylight levels, occupancy, temperature, and energy consumption relative to spatial conditions.

THE GOAL IS TO MAKE SPACE FOR PEOPLE, NOT FIT PEOPLE INTO SPACE.

Our pilot program used mixed-methods studies including user surveys (applying Gensler's WPIxSM tool), observation (using $\mathsf{Observe}^{\mathtt{TM}},$ our iPad app that maps and analyzes space utilization), and room booking data to capture occupancy

As we deepened our research, we introduced an additional layer of occupancy-sensing, temperature, and motion-capturing capabilities to more richly explore how we work, operate, and adapt to space across time—ultimately advancing Gensler's expertise in how data can be applied to design for human experience.

MEDIA & **CONSUMER GOODS**

Shaping cities for the people who live, work, and play in them is the core of Gensler's design approach, and this is especially pronounced in the work we do for the media and consumer goods industry. Fueled by major advancements in digital technology, this industry shapes consumer behaviors more than most by driving people to specific content, products, and services. We help media and consumer goods companies create powerful narratives in their physical spaces that, in turn, shape the human experience of our cities.



PERSONAL IDENTITY

In an era of constant change and content saturation, consumers and workplace talent are craving authenticity. Companies can use the workplace as a tool to connect people to their personal identities, create of change. Designing the workplace as the physical embodiment of the brand enhances engagement and cultivates innovation. Ultimately, the

MULTIMODAL SPACES

Recognizing that traditional uses of spaces are blurring, consumer goods and media companies are embracing places designed to accommodate multiple activities of different types at the same time. According to the Gensler Experience Index, spaces that support multiple "modes" are more likely to create great experiences. As single-use spaces become obsolete, places that are activated from day to night, such as workplaces that function as a coworking space during the day that become event venues at night, are driving ancillary revenue and creating multifaceted experiences.

most successful workplaces connect workers with their consumers.

CONNECT SPACE TO CROSSING BARRIERS BETWEEN PUBLIC AND PRIVATE

Consumer goods and media companies thrive when they break barriers between consumers and brands, between private and public. Social media has amplified the power of brands and consumers. As a result, these a sense of commitment and belonging, and remain authentic in the face companies have become highly responsive to what consumers want. As these barriers dissolve, it's crucial that companies engage directly with users. They're inviting the public in, using the workplace not only as a place for business, but also a place for consumers to experience a brand, to test and prototype products, and provide direct feedback.

PEOPLE WANT BALANCE LEGACY AND INNOVATION

To evolve and keep up with changing consumer expectations, brands must strike a balance between showcasing their heritage and accomplishments while telling a story of their future. A clear, purposeful celebration and expression of brand legacy in the workplace can be powerful for talent and for consumers and clients. At the same time, companies must use the workplace to keep the best talent and recruit new people, which they can do by expressing a clear purpose and narrative for the future in their space.



MULTIPLE SUBSCRIPTIONS TO GET THE CONTENT THEY WANT

-DELOITTE DIGITAL MEDIA TRENDS 2019

CONSUMERS OPT FOR

HAVE BOTH PAY TV AND STREAMING SUBSCRIPTIONS

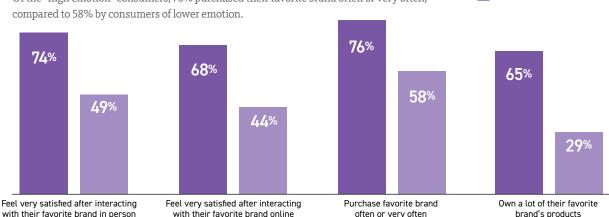
"MANY [ENTERTAINMENT AND MEDIA] SEGMENTS ARE AT A TIPPING POINT... NEW DISTRIBUTION MODELS ARE FORCING COMPANIES TO REVISIT THEIR APPROACH TO MIX TO REACH FANS WHERE THEY ARE."

-PWC, GLOBAL MEDIA & ENTERTAINMENT OUTLOOK, 2017-2021





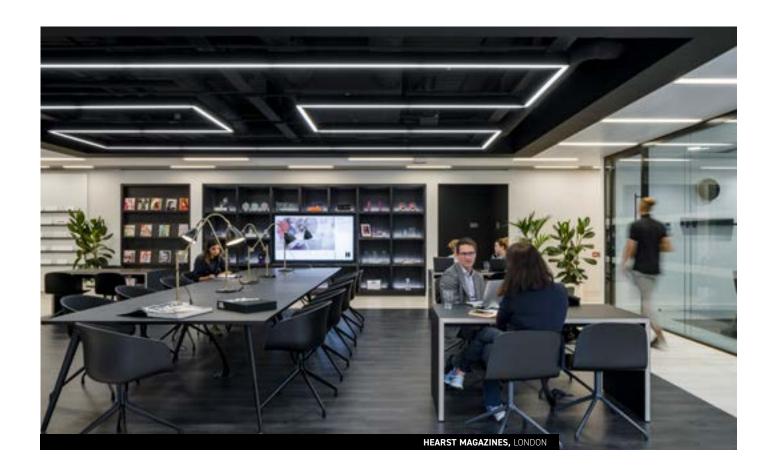
Of the "high emotion" consumers, 76% purchased their favorite brand often or very often,

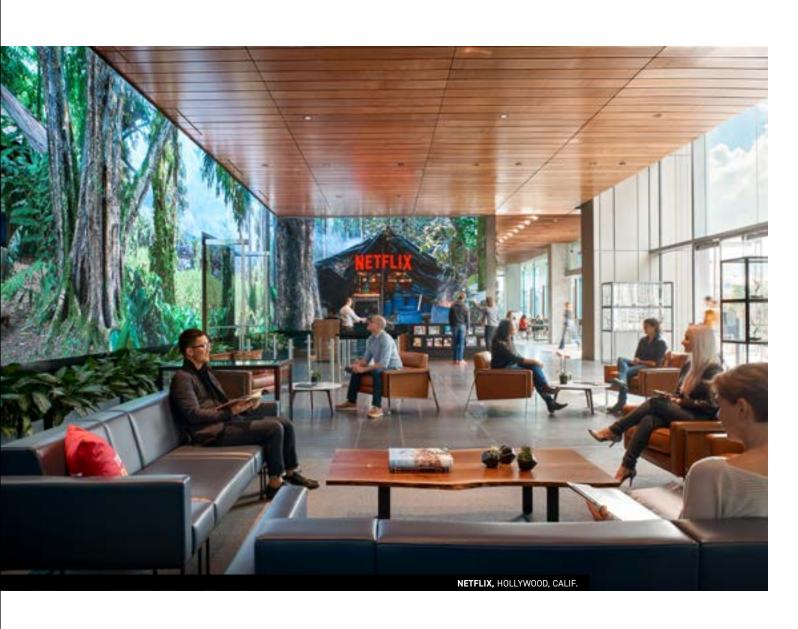


HIGH EMOTION CUSTOMERS

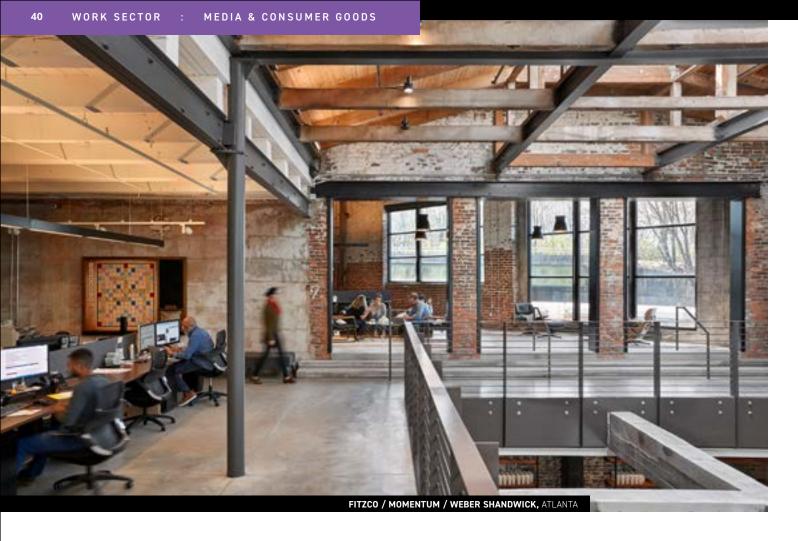
LOW EMOTION CUSTOMERS

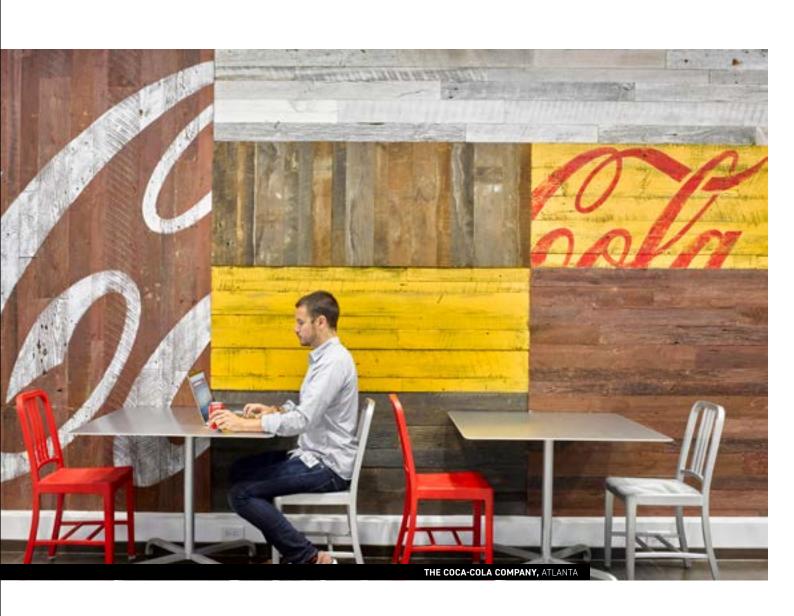
38 WORK SECTOR : MEDIA & CONSUMER GOODS

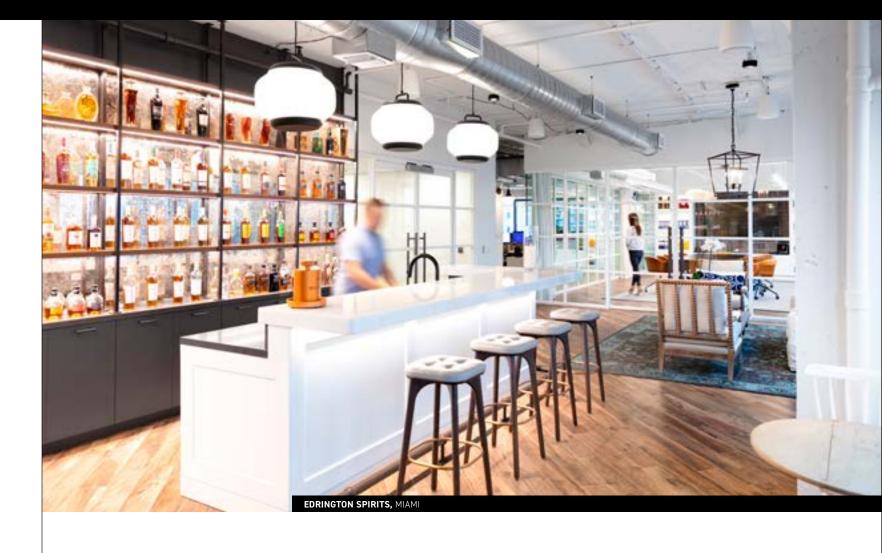


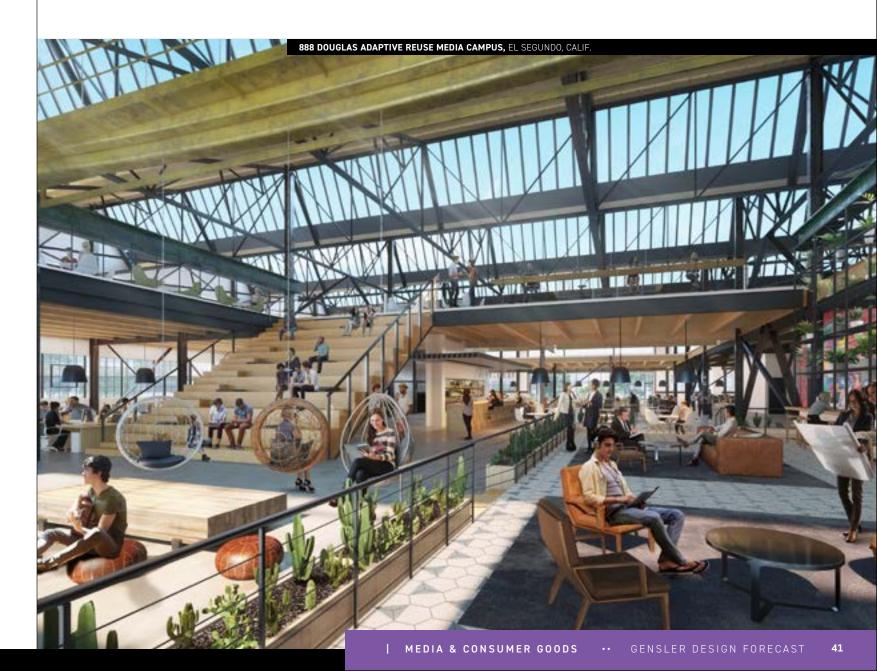


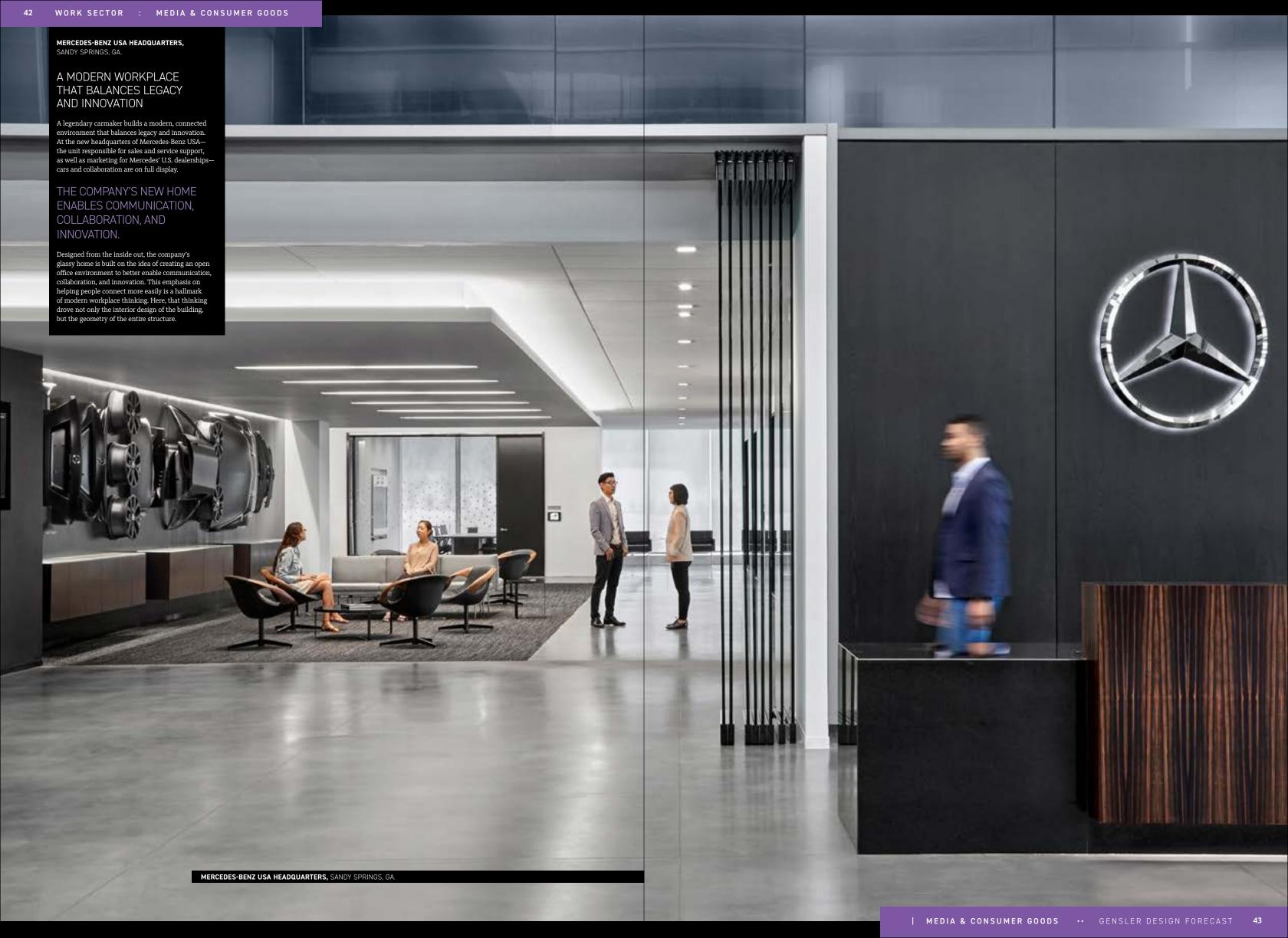












OFFICE BUILDINGS

For building owners and operators, the gold standard for office buildings has shifted. Companies now want to occupy buildings that are part of vibrant communities. Mixed-use developments add energy and variety that enrich lives and connect people, and they are magnets for attracting new talent. Office building owners and operators are also aware that to keep the best people, they have to offer the right mix of amenities in workspaces to improve people's effectiveness at work and help build company culture.



CREATE EXPERIENCES FOR A NEW **ASPIRATIONAL CLASS**

The office building is more than just a place to work. For a new wave of talent—and not just millennials—it's a place to gather with like-minded peers. No longer driven primarily by material gain, this cohort of elites aspires to be better human beings, and they express their social values through their consumer choices. At work, they are seeking a sense of belonging and an emotional connection to the mission and purpose of the organization.

ADAPT TO WORKPLACE MOBILITY

BY 2030, 50% OF OFFICE WORKERS WILL BE FREELANCE.

REMOTE, OR PROJECT-BASED

-FORBES

Employers in every industry are facing the reality that increasing numbers of people are choosing to work in many places besides the office. To keep their people engaged and lure new talent, organizations are creating dynamic work environments. They're investing in spaces that encourage individual, collaborative, and virtual settings, as well as amenity strategies that prioritize a work-anywhere approach.

HIGH-PERFORMING PEOPLE WANT HIGH-PERFORMANCE BUILDINGS

The cost of unwell workers represents 10% to 15% of annual global economic output, according to the Global Wellness Institute. But a high-performing, healthy workplace can boost engagement and productivity. Access to fresh air and daylight, including outdoor work environments, can alleviate stress and other ailments. Intelligent building controls can lower energy and water costs and make buildings safer and healthier. The next generation of smart buildings will leverage sensor technology and IoT-enabled devices so that individuals can adjust temperature, air, lighting, and acoustics to their own liking.

URBANIZING THE SUBURBS

The American suburb is getting a makeover as suburban developments adopt more sustainable models of urban planning. Edge towns and ring cities located on the outskirts of urban centers are calling for increased density where people can work, live, and play in compact mixed-use developments. As recently as 2017, office construction in the suburbs far outpaced the cities, according to CBRE. The key for office-driven mixed-use is to mimic the qualities of urban settings that knowledge workers and millennials want: walkability and access to public transit, retail, restaurants, and a mix of housing options.

P14 | CONSULTING & REAL ESTATE SERVICES 36 | MEDIA & CONSUMER GOODS PSO | PRODUCT DEVELOPMENT

IT'S NEARLY TWO DECADES SINCE "TALENT" WAS IDENTIFIED AS THE SPARK FOR 24-HOUR CITY GROWTH. THE AGGLOMERATIVE POWER OF TALENT IS THE KEY TO PRODUCTIVITY, PROFITS, AND URBAN VITALITY.

—EMERGING TRENDS IN REAL ESTATE 2019, PWC AND THE URBAN LAND INSTITUTE

FAVOR MIXED-USE COMMUNITIES THAT COMBINE LIVE. WORK, AND PLAY.

-CONSTRUCTION DIVE, GENSLER

|\$**1**TRILLION

WAS CONTRIBUTED TO U.S. GDP IN 2018 BY COMMERCIAL REAL ESTATE DEVELOPMENT AND OPERATION OF EXISTING BUILDINGS.

-NAIOP, ECONOMIC IMPACTS OF **COMMERCIAL REAL ESTATE, 2019**



High-performing, green-certified office environments scored 26% higher on cognitive tests and had 30% fewer symptoms of sick building syndrome than offices in high-performing, but noncertified buildings.

-T.H. CHAN SCHOOL OF PUBLIC HEALTH'S CENTER FOR HEALTH AND THE GLOBAL ENVIRONMENT AT HARVARD UNIVERSITY AND SUNY UPSTATE MEDICAL

A NEW ALTERNATIVE: MASS TIMBER

Given the high carbon footprint of concrete and steel construction, a new alternative for large-scale buildings has emerged: wood construction. The combination of fire resistance, structural integrity, and environmental attributes makes new wood buildings an attractive option. Recent mass timber buildings, for example, weigh approximately 20% of comparable concrete buildings, which reduces their foundation size and embodied energy, according to the Mass Timber Code Coalition While the technology is more prevalent in Canada due to more lenient building codes, there's a big shift coming in the U.S.

MASS TIMBER IS COST EFFICIENT

MASS TIMBER BUILDINGS ARE ROUGHLY 25% FASTER TO CONSTRUCT THAN CONCRETE BUILDINGS AND REQUIRE 90% LESS **CONSTRUCTION TRAFFIC**

-MASS TIMBER CODE COALITION

46 WORK SECTOR : OFFICE BUILDINGS













PRODUCT DEVELOPMENT

Great products have their beginnings in great insights, and great insights are powered by a broad perspective. Product development is at its best when it combines cross-disciplinary thinking, a broad understanding of people's interaction with the built environment, and thorough knowledge of design trends and evolving needs. The benchmark of success is when design integrity and beauty lead to a better human experience.

SUSTAINABLE PRODUCTS **ARE IN HIGH DEMAND**

More and more, products are being designed and manufactured to have a net positive impact on growing urban centers and their people. The workplace is an important contributor. Sustainable products are key contributors in helping building owners achieve WELL Building Standard® and LEED certifications. Carpeting, for example, can be carbon neutral, made with high percentages of recycled content, manufactured free of Red List Building Materials that are harmful to human beings, and Living Product Challenge Petal certified—all which contribute to a healthier planet and human comfort.

IN TODAY'S WORLD. **INCLUSIVITY IS ESSENTIAL**

Disability is often equated with an inability to experience the built environment to its fullest, and one of the most physically and emotionally frustrating experiences any person can face is not being able to "get in." By following a rigorous interpretation of ADA standards, and exceeding those standards when we can, designers can make the seemingly simple act of opening and closing doors and drawers easier for people of all abilities—all while demonstrating that elegant design can integrate seamlessly into accessible spaces. It creates places that are healthier and welcoming for all users.





DESIGN FOR SHIFTS IN DEMOGRAPHICS

For our cities to thrive as cohesive communities, they must adapt to the needs of their residents. By 2050, the 65+ age group in the U.S. is projected to nearly double from 48 million to 88 million adults. Globally, life expectancy in the same span of time is predicted to increase from 68.6 years to 76.2 years of age. The demand for well-designed products for this generation is clearly on the rise. Our opportunity is to design products that are easy to operate by people with diminishing physical capabilities, without sacrificing aesthetics or decreasing the dignity of users.



NEW MARKETS AND NEW BUSINESS NEEDS

IS PROJECTED TO BE 88M PEOPLE, NEARLY TWICE ITS CURRENT POPULATION.

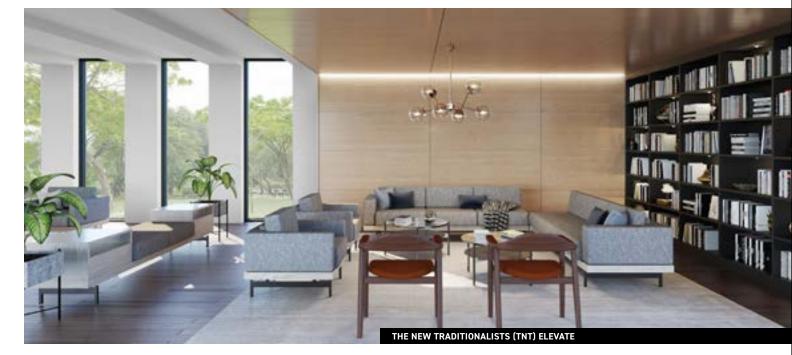
-U.S. CENSUS BUREAU



DESIGNED WITH SUSTAINABILITY IN MIND

Mohawk Group Nutopia is a carbon neutral modular carpet plank system made with 30% recycled content and is recyclable through Mohawk Group's ReCover Program. carries the Declare label for material health (Red List

Free) and is Living Product Challenge Petal certified. All these efforts and certifications contribute to a healthier



KEEPING PACE WITH A CHANGING WORKPLACE ECOLOGY

As the workplace continues to shift to reflect diverse work styles, products need to address workers' changing needs in ways that allow a customized workplace. Space planning should allow a range of solutions to accommodate work settings that support everything from concentrated work to cross-team collaboration. Configurable components allow businesses to recombine elements and create versatile work zones. Those systems should incorporate features that adapt to each person's needs—whether they are freestanding carrels that create concentration zones, or height-adjustable desks that let people feel their workspace is their own. Controlling for these factors means an increase in human comfort and workplace performance.

GETTING OLDER NO LONGER MEANS A SLOW TREK TOWARD INFIRMITY. IN FACT. MANY OF THOSE APPROACHING RETIREMENT WANT THE SAME CITY-BASED AMENITIES THAT YOUNGER GENERATIONS PREFER.

-BUILDING BOOMTOWN, GENSLER RESEARCH INSTITUTE

PROFESSIONAL SERVICES

At the center of every professional services firm are people, regardless of whether the firm specializes in law, consulting, engineering, or other offerings. They leverage space as a primary tool for engaging people and sparking emotional connections through one-of-a-kind experiences. When designed with an understanding of human needs, the workplace becomes a magnet that attracts and energizes people.



EXPERIENCES

Fundamental expectations about the professional services workplace are shifting. At the office, people now seek the kinds of experiential moments that were previously reserved for other arenas of life. Now, workplace zones that have distinct atmospheres dedicated to reflecting, communing, or energizing the people who work there can help organizations win the war for talent and provide clients with rich and of place, establish differentiation, and evoke emotion. memorable experiences that forge strong relationships and entice them to come back.

ENGAGEMENT THROUGH VARIETY AND CHOICE

Professionals—particularly younger professionals—are looking for variety and choice in the workplace. In Gensler's own survey of millennial attorneys from Am Law Top 100 firms, 62% of respondents said that having a choice in different kinds of workspaces would support productivity. Providing different environments for different modes of work yields a more effective and engaging work experience.

CURATING MEMORABLE TELLING THE STORY THROUGH **BRAND INTEGRATION**

Having a highly functional office space is good. But integrating that space with a firm's ethos is better, even transformational. Every organization has its own unique identity that can pay dividends when it comes to employee and client engagement. To spotlight that identity, firms are integrating branded elements that provide a sense

THE RESILIENT WORKPLACE: SEEKING ADAPTABILTY AND FLEXIBILITY

In today's professional settings, the frequency of change, and the uncertainty that goes with it, means firms will need flexible and adaptable workplaces. Progressive workplace strategies, flexible furnishings, demountable partitions, and open plans have all found their way into pioneering organizations that have set themselves apart on this front. It's all part of a strategy to keep employees happy and productive—and keep real estate costs in check.

14 | CONSULTING & REAL ESTATE SERVICES FOUNDATIONS & ORGANIZATIONS MEDIA & CONSUMER GOODS SO I PRODUCT DEVELOPMENT

INFORMALITY REIGNS WHEN IT

AMONG YOUNG ATTORNEYS, 72% SAID THEY PREFERRED TO COLLABORATE WITH COLLEAGUES IN BUZZY, INFORMAL SPACES RATHER THAN SILENT, FORMAL SETTINGS.

-GENSLER SURVEY OF MILLENNIAL ATTORNEYS FROM AM LAW TOP 100 FIRMS

YOUNGER WORKERS ACTUALLY WANT

OF THE MILLENNIAL ATTORNEYS WE SURVEYED, 83% SAID THEY HAVE NO INTEREST IN FULL-TIME REMOTE WORK, BUT WOULD INSTEAD PREFER TO SPEND JUST ONE TO TWO DAYS PER WEEK WORKING REMOTELY.

-GENSLER SURVEY OF MILLENNIAL ATTORNEYS FROM AM LAW TOP



winners will be the firms that do the best job of recruiting, hiring, and retaining the best consultants. There's a growing emphasis on building differentiated brands based on culture to attract top talent."

-JEANNE URICH, MANAGING DIRECTOR, SERVICE

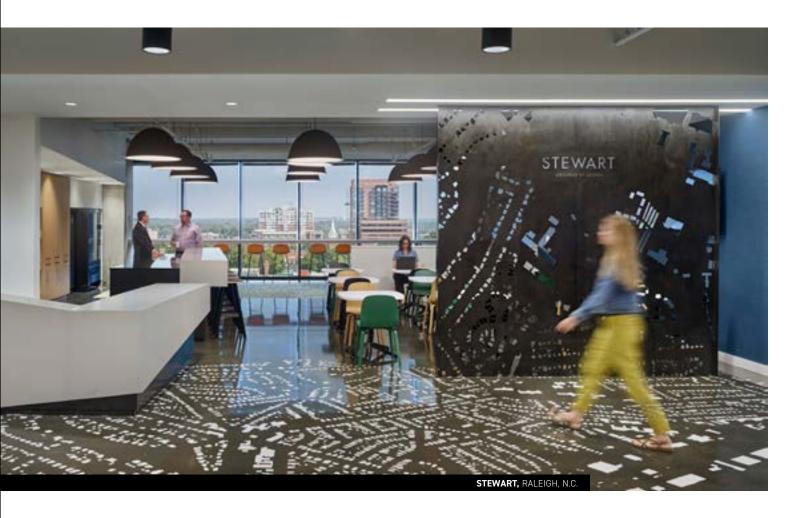
'The professional services

BRAND IS A DIFFERENTIATOR IN THE BATTLE FOR TALENT

MARKET WAS VALUED AT \$977.3 BILLION IN 2018 AND IS PROJECTED TO GROW 10.6% ANNUALLY UNTIL 2022.

-MANAGEMENT CONSULTING GLOBAL MARKET **OPPORTUNITIES AND STRATEGIES TO 2022,** THE BUSINESS RESEARCH COMPANY

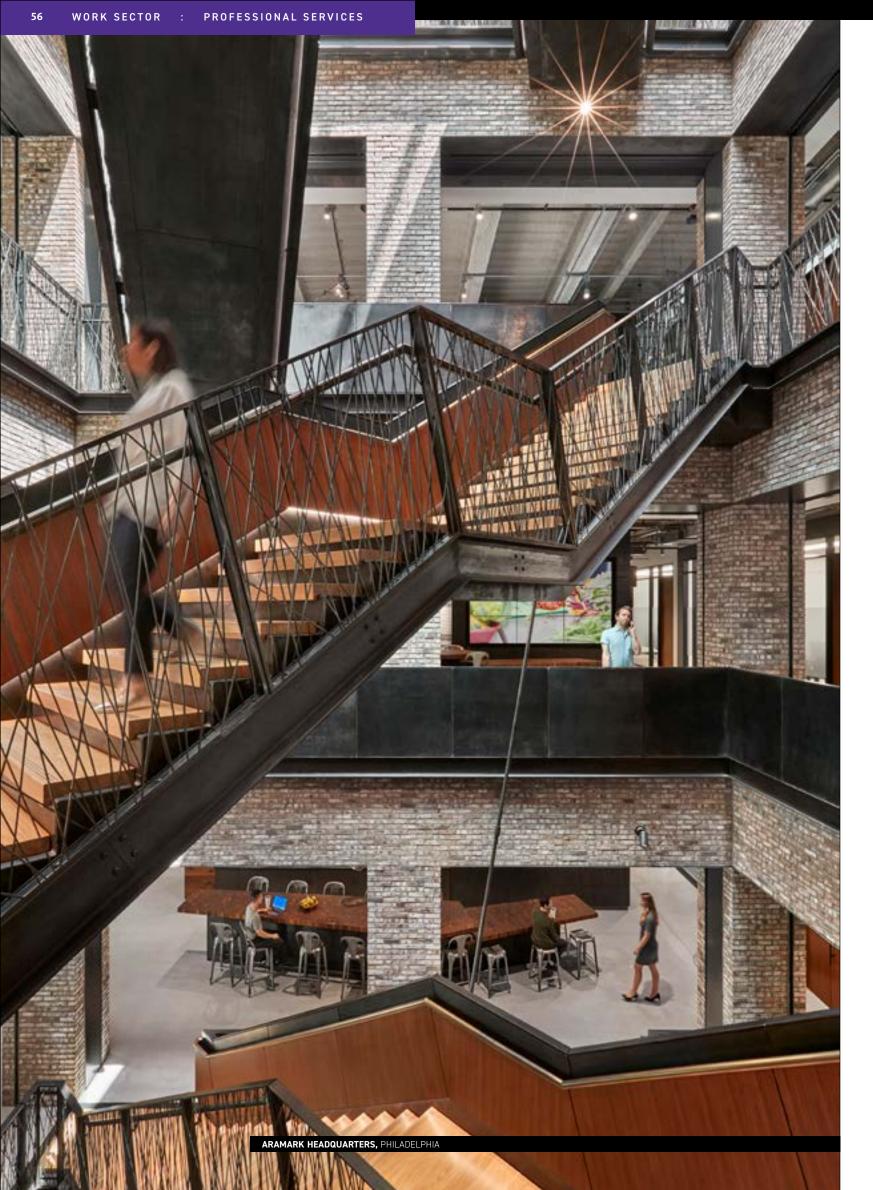
54 WORK SECTOR : PROFESSIONAL SERVICES

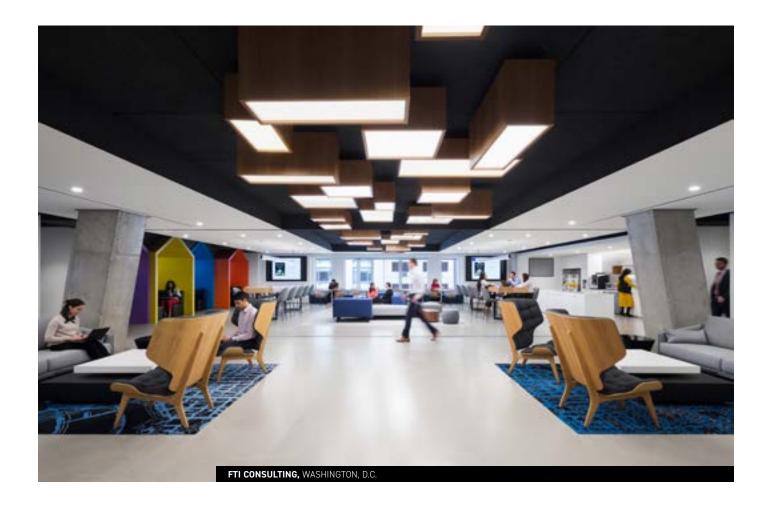


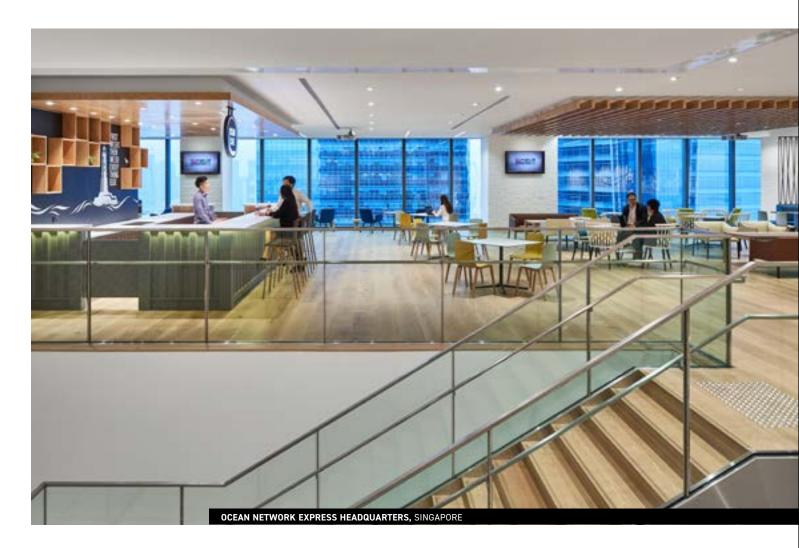


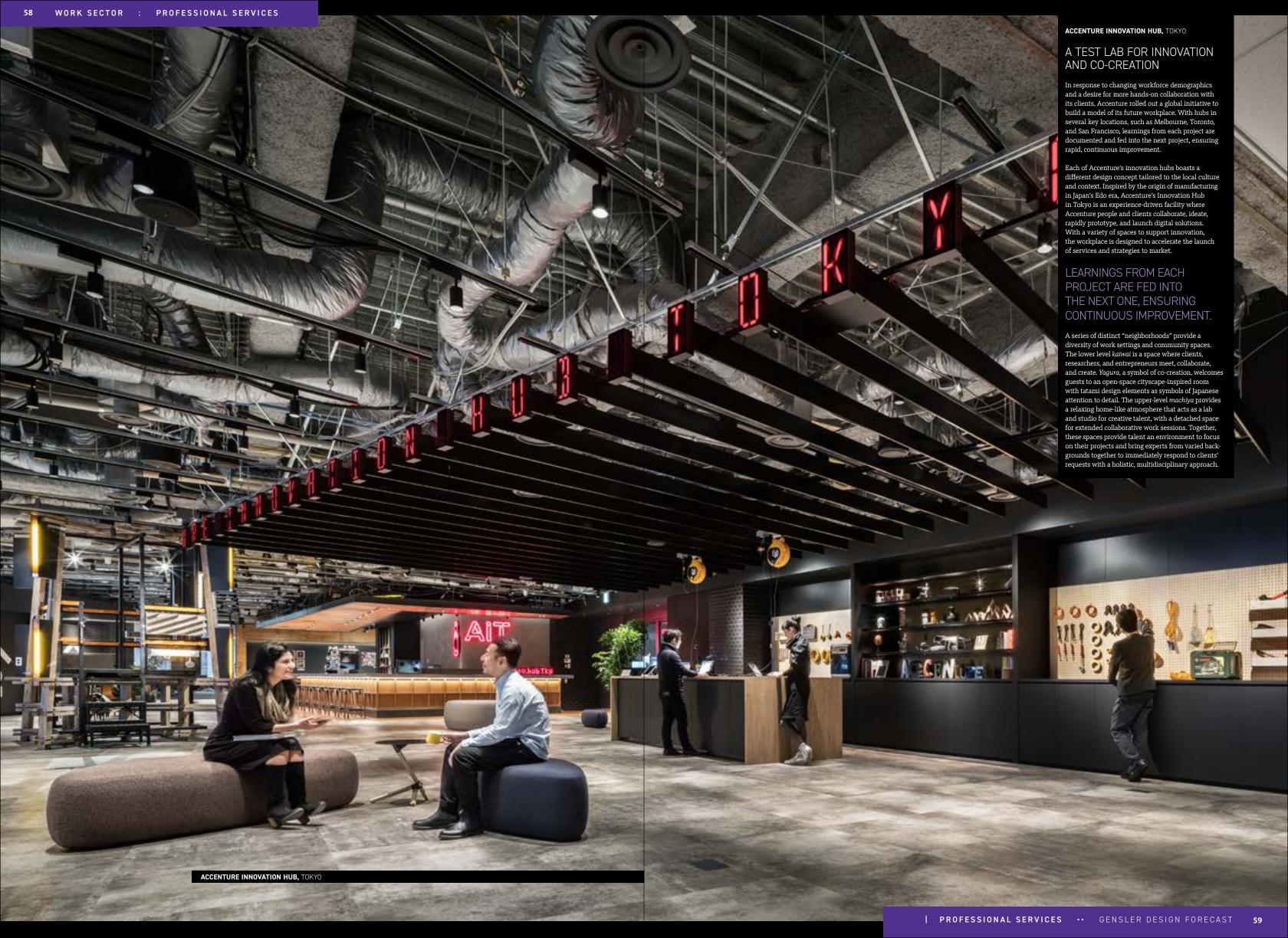






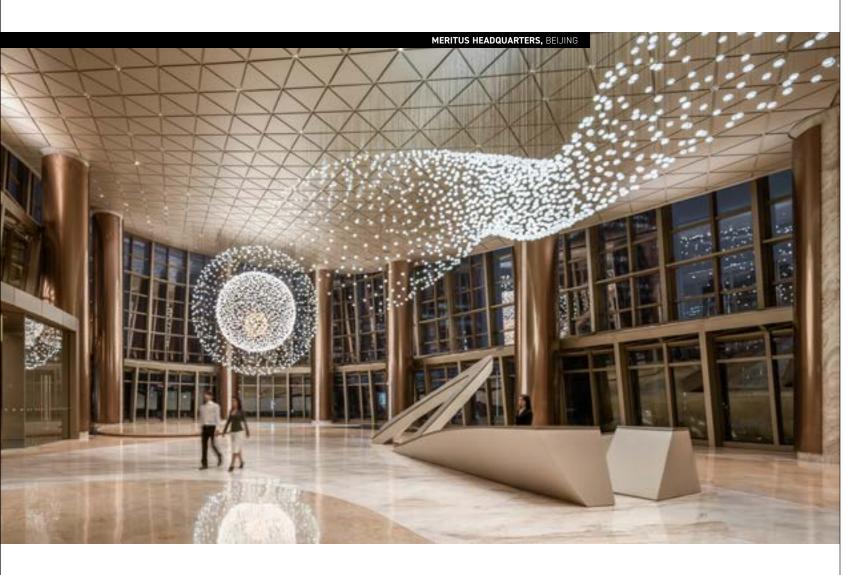






REPOSITIONING & LANDLORD SERVICES

To stand out in a fiercely competitive office market, building owners are looking to increase asset value by curating amenities that optimize the human experience and enhance the communities they're in. It's not necessarily about adding space or leveling aging buildings—it's about revitalizing and re-envisioning buildings that are viable. Given the ample volume of existing building stock, there's plenty of opportunity.



OPPORTUNITY

The large inventory of older, underutilized buildings in growing urban centers offers a huge opportunity to transform these properties into lucrative revenue generators. The Urban Land Institute estimates there is more than 500 million square feet of office space in need of

REPOSITIONING'S RIPE KEEP CHARACTER BY **REPURPOSING**

The character and authenticity that tenants are looking for can often be found in older repositioned buildings. From turn-of-the-century to midcentury, older designs are valued. Tenants respond to memorable spaces that tell a story, which companies can leverage in their brand significant repositioning in the U.S. alone. narrative and culture building. It's also a more sustainable approach. It typically represents a substantial savings in capital and time, versus building new.



"THE SCALE OF IMPACT WE CAN HAVE BY IMPROVING THE PERFORMANCE OF OUR EXISTING **BUILDINGS IS IMMENSE—MUCH** GREATER THAN IF WE ONLY FOCUS ON NEW BUILDINGS."

-RIVES TAYLOR, DIRECTOR OF DESIGN RESILIENCE, GENSLER

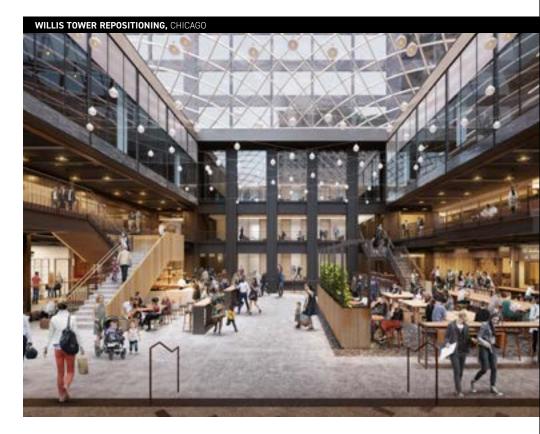
SUSTAINABLE BUILDINGS HAVE 20% FASTER LEASE-UP RATES

-ERNST & YOUNG



OF OFFICE SPACE IS IN NEED OF SIGNIFICANT REPOSITIONING IN THE U.S. ALONE

-URBAN LAND INSTITUTE



TENANTS WANT VARIETY AND CHOICE

Multitenant office buildings serve a variety of stakeholders, but to appeal to today's workforce, landlords need buildings that provide people with choices in how and where to work. Amenities are expected to be part of the mix, but not to escape work; tenants want amenities that can help them do their jobs better. In other words, the amenities need to be convenient, help improve well-being and performance, and add positive returns to the bottom line.

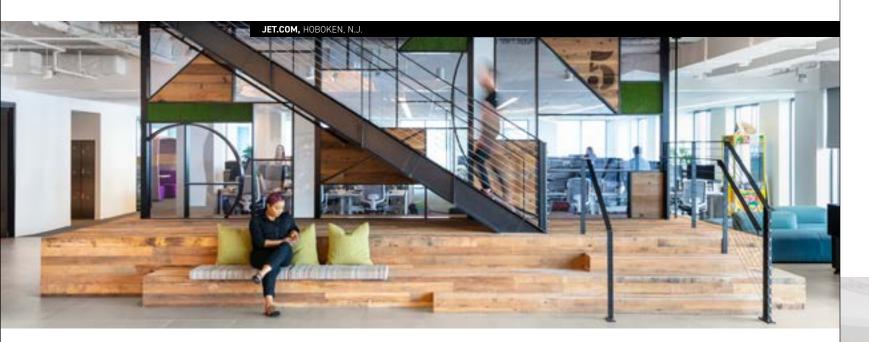
GO FROM INTROVERT TO EXTROVERT

As organizations begin to think about a new generation of workers, building owners, managers, and developers have started to give underperforming properties personality makeovers. Through interventions like modified entrances, curated amenities, and pedestrian-friendly connections, inward-focused properties can be transformed into inviting places that engage tenants and connect them to each other.



TECHNOLOGY

Technology will continue to drive the future of our global communities—our cities, our buildings, our workplaces, and our daily lives. As tech companies' global footprint and influence rapidly expand, these organizations are emerging as stewards of humanity and setting the new bar for the future of work—one that looks far beyond the workplace.



OUR EXPERIENCE OF CITIES

Technology is changing the world's skyline, and the composition of every workforce. As tech companies flourish, there's a sprint to lay claim to cities that can support their scale, and also offer a lifestyle and a talent pipeline that will fuel their targeted growth often linking multiple cities together to achieve their vision and market impact. Situated at the helm of the digital revolution, tech firms are uniquely positioned to influence the development of communities and drive positive change at scale through design.

TECH WORKPLACES MODEL THE FUTURE OF PLACE

The technology industry is leading the way in anticipating how we will work in the future, and other industries are following suit. Recognizing changing work styles, tech companies are providing workers with choice and balance, as well as the tools to get that work done across any location—in and beyond the workplace. Data-driven insights that inform how space should be utilized, and spaces that enable fluidity and adaptability within the workplace will be critical to supporting tomorrow's workforce. **-FAST COMPANY**

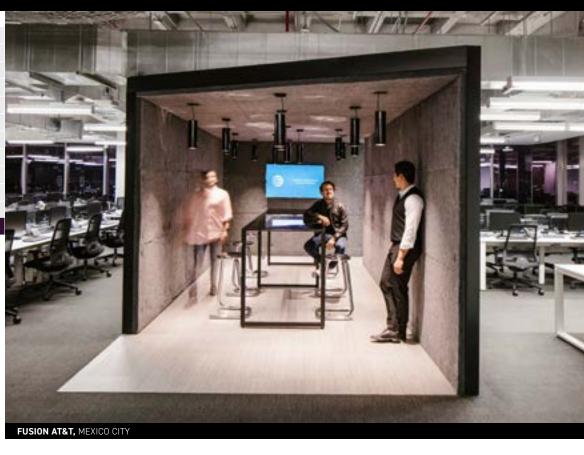
TECH IS SHAPING BRINGING HUMANITY TO THE WORKPLACE

As industries become more reliant on technology and their workforce becomes more diverse, they're also becoming more humane by embracing inclusivity, diversity, and sustainability. To create spaces for people to do their best work, tech companies are delving into personas and human behaviors, examining the purpose behind spaces, and conducting collaborative research to learn what next-gen talent wants and needs in any future environment.

IOT GAINS TRACTION

"In 2019, Forrester believes that IoT is poised to make a much bigger impact in our lives at work and around town, with 85% of companies implementing or planning to implement IoT solutions?

MENTING OR PLANNING TO IMPLEMENT IOT SOLUTIONS CONSULTING & REAL ESTATE SERVICES



THE RISE OF BIG DATA

The world's data is growing exponentially as consumers rely on digital devices, and businesses use data to become more agile and competitive. And real-time data demand is driving this growth: by 2025, nearly 30% of the global datasphere will be real-time information, according to IDC.

> "In 2025, each connected person will have at least one data interaction every 18 seconds."

-BABAK BEHESHTI, NEW YORK INSTITUTE OF TECHNOLOGY, IN TECHREPUBLIC

IN 2025, NEARLY HALF STORED DATA WILL RESIDE IN PUBLIC

-IDC, DATA AGE 2025

GROW TENFOLD, FROM 33 ZETTABYTES (ZB) IN

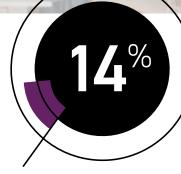
DATASPHERE WILL BE REAL-TIME, UP FROM



1 DAY 1.5 DAYS 2 DAYS 2.5 DAYS 3 DAYS 3.5 DAYS 4 DAYS 4.5 DAYS 5 DAYS

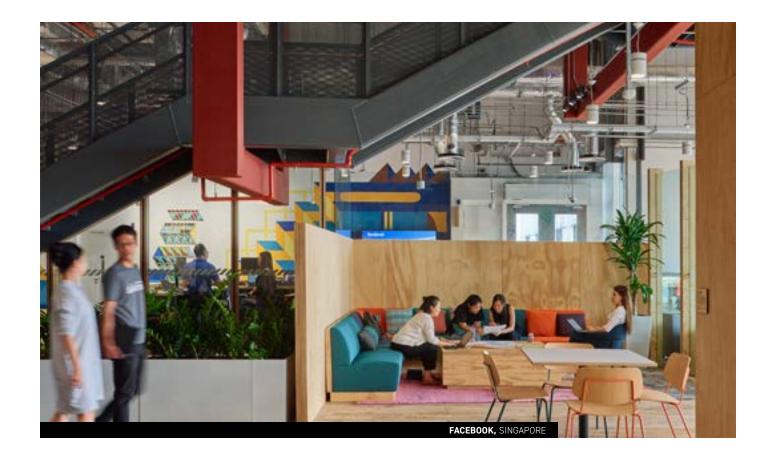
1 IN 7 WORKERS USES COWORKING SPACES, MOST FOR LESS THAN A DAY PER WEEK.

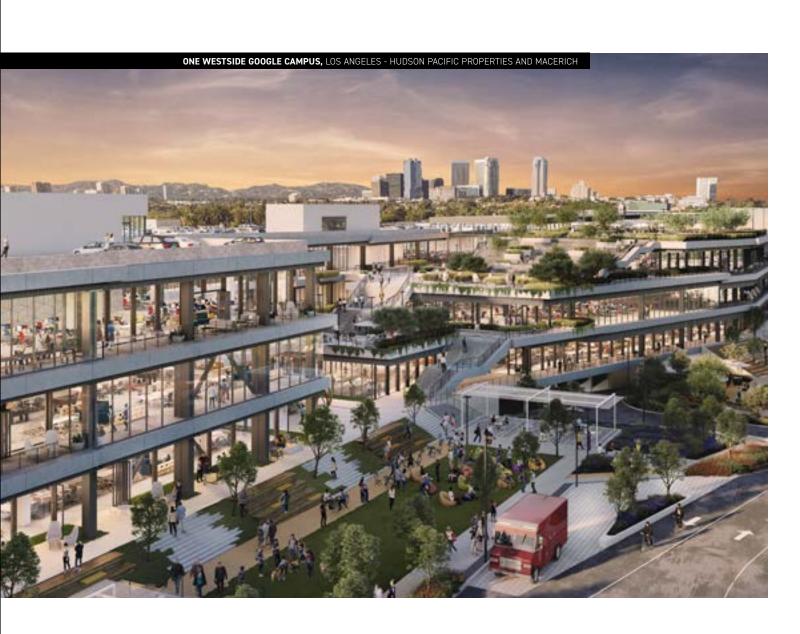
-GENSLER 2019 U.S. WORKPLACE SURVEY

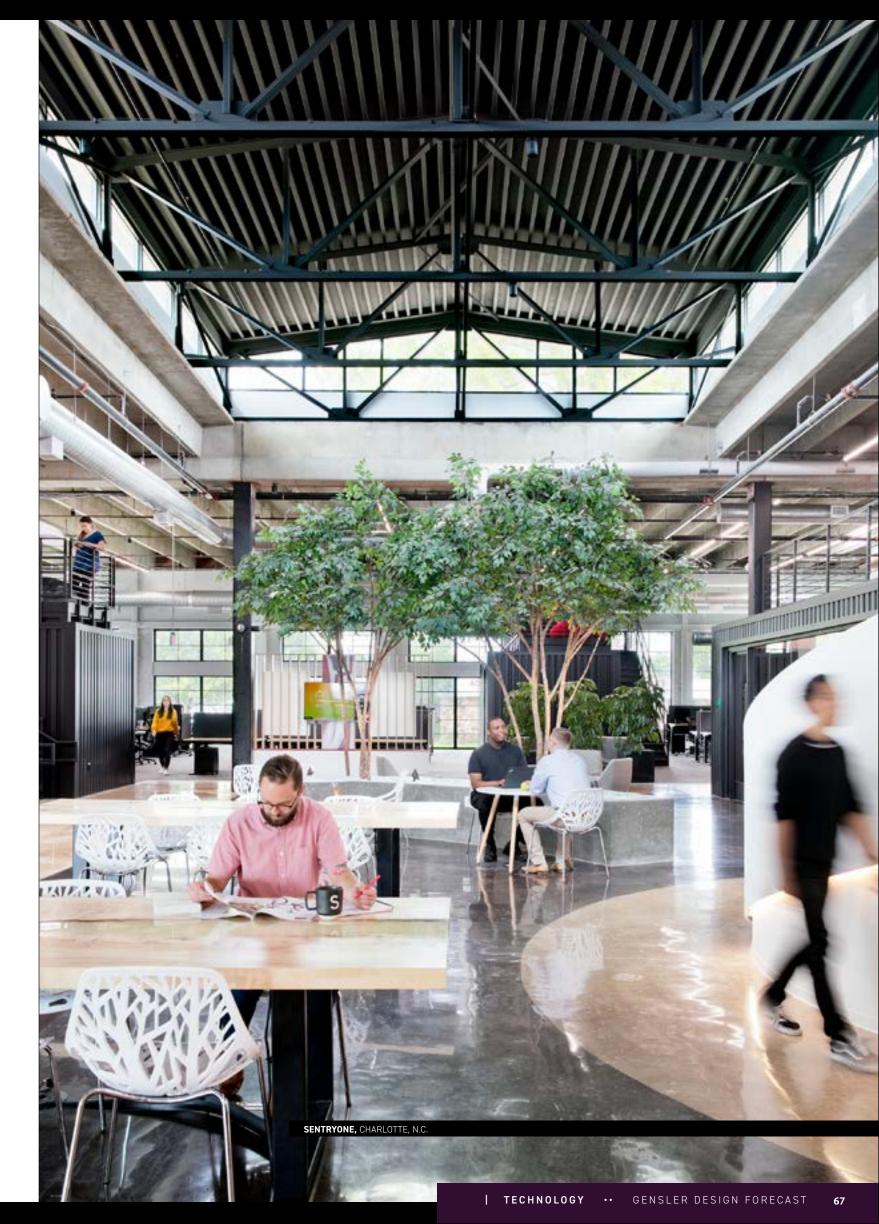


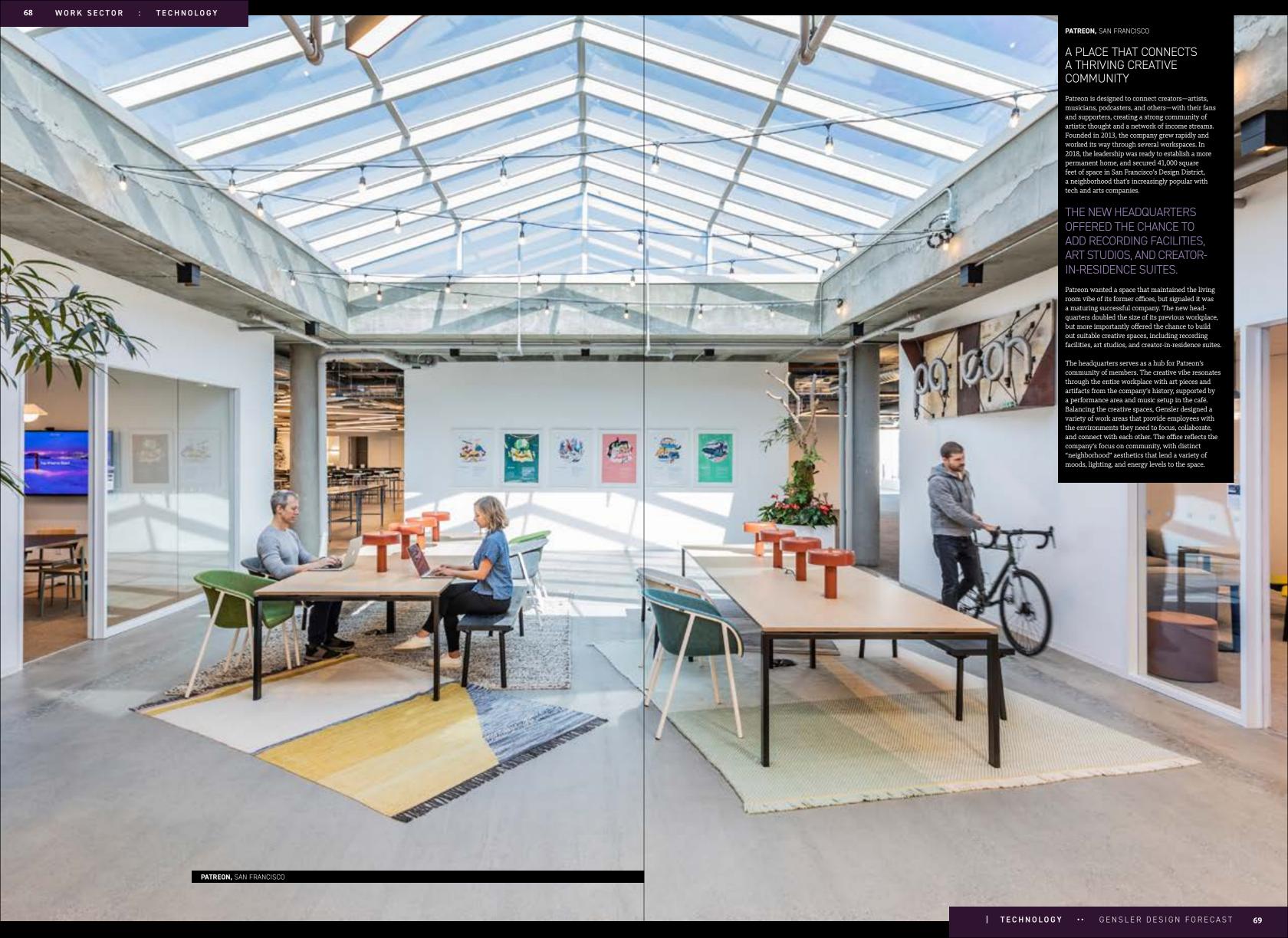
14% OF CORPORATE WORKERS USE COWORKING SPACES

66 WORK SECTOR : TECHNOLOGY









THE FUTURE OF

As epicenters of human experience in cities, places like hotels, restaurants, residential buildings, sports arenas, and retail shops have become microcosms of ever-evolving human behavior and consumer expectations. People today are tech-fueled, digitally empowered, time-starved, and relentlessly distracted. As digital experiences expand and become easier to access, there's an expectation that physical experiences must also be immediate, convenient, and frictionless. The evolution of our cities will be about how we react and respond to this new narrative. It is fundamental that design begins and ends with the human experience. Lifestyle brands that deliver seamless and fully orchestrated experiences will thrive in the competition for people's time, attention, and spending.

BRAND DESIGN | P72

DIGITAL EXPERIENCE DESIGN | P78

HOSPITALITY | P82

MIXED USE & RETAIL CENTERS | P86

RESIDENTIAL | P90

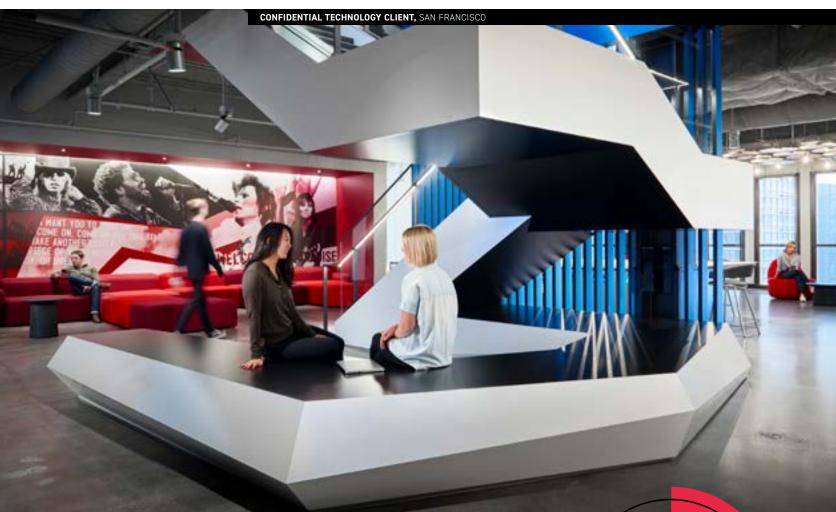
RETAIL | P96

......

SPORTS | P100

BRAND DESIGN

The most compelling brands are those that are able to connect with people through great storytelling. Brands must communicate on every dimension and speak to diverse audiences in the most authentic way possible. The measure of success is an experience that is uniquely ownable and highly shareable.



"60% OF LONG-TERM CUSTOMERS USE THE SAME LANGUAGE THEY'D USE FOR FRIENDS, PETS, AND FAMILY (E.G., LOVE, ADORE, HAPPY) WHEN THEY TALK ABOUT [A] BRAND."

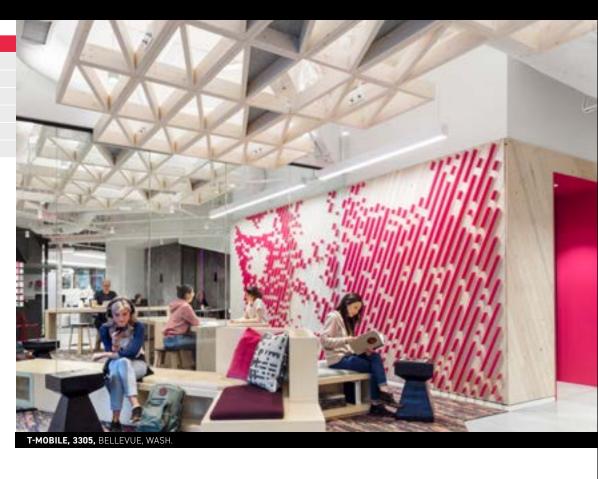


P78 | DIGITAL EXPERIENCE DESIGN

UNIQUE SPATIAL ASPECTS ELEVATE THE BRAND EXPERIENCE

HOW DOES DESIGN CREATE A GREAT EXPERIENCE? TAPPING INTO **HUMAN EMOTION** IS THE KEY COMPONENT.

-GENSLER EXPERIENCE INDEX

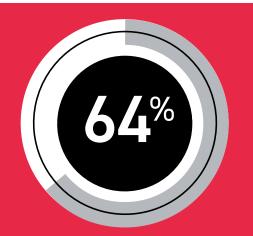


EACH GENERATION ACCELERATES A NEW SET OF EXPECTATIONS

As the next generation entering the workforce and the marketplace, Gen Z is quick to adopt new communication channels and favors real-time, visually rich content. This socially and environmentally conscious, always connected cohort prioritizes honest, transparent, and authentic messaging from friends, leaders, employers, and brands. Gen Z's relationship with technology will re-wire how they show up as workers and consumers.

EXPERIENCE WILL BE THE REASON PEOPLE COME TO THE OFFICE

Our tech-enabled, always connected society means we can theoretically work from anywhere. So why go into the office? Simply put, we go for unique experiences. When an organization sets expectations about its culture and then delivers on them through its brand experience, workers feel a stronger connection. Keys to that experiential aspect include a sense of place, authenticity, and the legacy narrative that makes each organization unique.



OF CONSUMERS SAY THAT SHARED VALUES HELP THEM BUILD TRUST WITH A BRAND.

CONSUMERS CONTINUE TO SHAPE THE POWER OF DIVERSITY **BRANDS' IDENTITIES**

The societal shifts brought on by social media have transformed brands' conversations with consumers from one-way to two-way. It's a development that ultimately helps brands better reflect current styles and adapt for future ones. When these conversations are at their most successful, brands become iconic and spur powerful emotional reactions from consumers. But once a brand's reputation is set, it's difficult to change public opinion.

GIVES CITIES VITALITY

Few forces add as much richness to a city's brand as diversity. It gives rise to unique experiences, signals inclusion, and empowers communities by creating a sense of identity, pride, and celebration. The result is a distinctly authentic sense of place that can attract people, business, and civic investment.

74 LIFESTYLE SECTOR : BRAND DESIGN



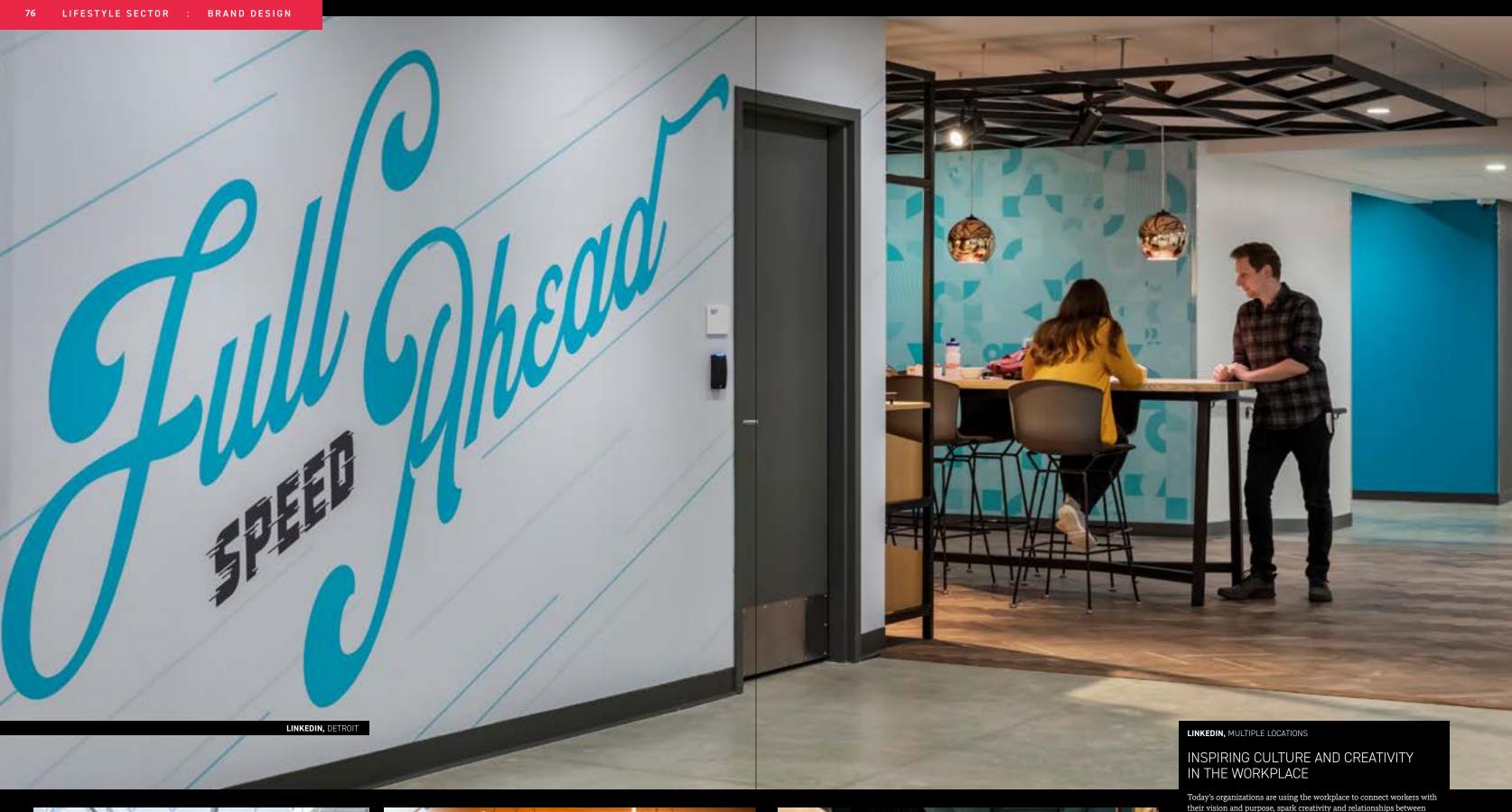






VON KARMAN CREATIVE CAMPUS, IRVINE, CALIF.











their vision and purpose, spark creativity and relationships between workers and with the company itself, and reinforce the experience employers are investing in. Gensler worked with LinkedIn to develop a dynamic environmental graphic design program to help the company express their unique corporate culture across global locations. Using humor and wit, the graphics speak directly to the impact LinkedIn has on its members.

INTERACTIVE ENVIRONMENTAL GRAPHICS INSPIRE, ELEVATE, AND SPARK JOY FOR LINKEDIN WORKERS.

For LinkedIn's global offices, Gensler created vibrant graphics in the lobbies, cafés, work zones, socialization areas, and restrooms—with phrases like "Better Together," and "Change Is Good" tying back to their cultural tenets. Each location's bespoke graphics pay homage to the city it resides in. These graphics create Instagrammable moments where workers have commented about why they love coming to work every day, proof that graphic design goes beyond retention and recruitment to help cultivate a positive working experience.

DIGITAL EXPERIENCE DESIGN

Next-wave digital technologies—such as augmented reality, artificial intelligence, and IoT-enabled devices—are already transforming our world in unexpected ways. As these technologies evolve and become more widely adopted, people and organizations will search out those applications that can integrate into their daily experiences with the least friction. The role of digital experience design is to help smooth that integration and enrich the human experience through technology.



URBAN PLANNING SHIFTS GEARS SMART CITIES SHOULD BE WITH SMART CITIES HUMAN CITIES

For city administrators looking to implement smart city technologies, the challenge will lie in building a digital network that has little in common with today's infrastructure. Where urban planning has In a best-case scenario, cities would focus first on human-centric traditionally sought to rework the underlying physical structures of cities, smart city planning is shifting focus toward incremental improvements to existing systems and enabling better management through digital technology.

CITIES WILL BECOME CUSTODIANS THE VALUE OF

As cities become layered with digital technologies that extract more data, municipal governments must take steps to ensure that the same human rights that people have offline will also be protected in the digital realm. The Charter of Human Rights and Principles for the Internet, which was established within the framework of the United Nations' Internet Governance Forum, can serve as a powerful tool for the development of policies and resources to help advance digital rights.

To deliver true value, smart cities will have to leverage technology to make our urban environments more livable, efficient, and sustainable. objectives rather than revenue generation. They would also be flexible enough to respond to public interests and points of view.

FOR DIGITAL RIGHTS REAL-TIME MAPPING

When deployed thoughtfully and with respect for privacy, sensors can be used across city infrastructures to create new data sources that allow cities to monitor, analyze, and anticipate urban phenomena in new ways. This information can be paired with anonymous data from other sources, such as hand-held devices and social media feeds, to unlock hidden patterns and trends that ultimately deliver benefits to city dwellers.



NOW USE IOT TECHNOLOGIES.

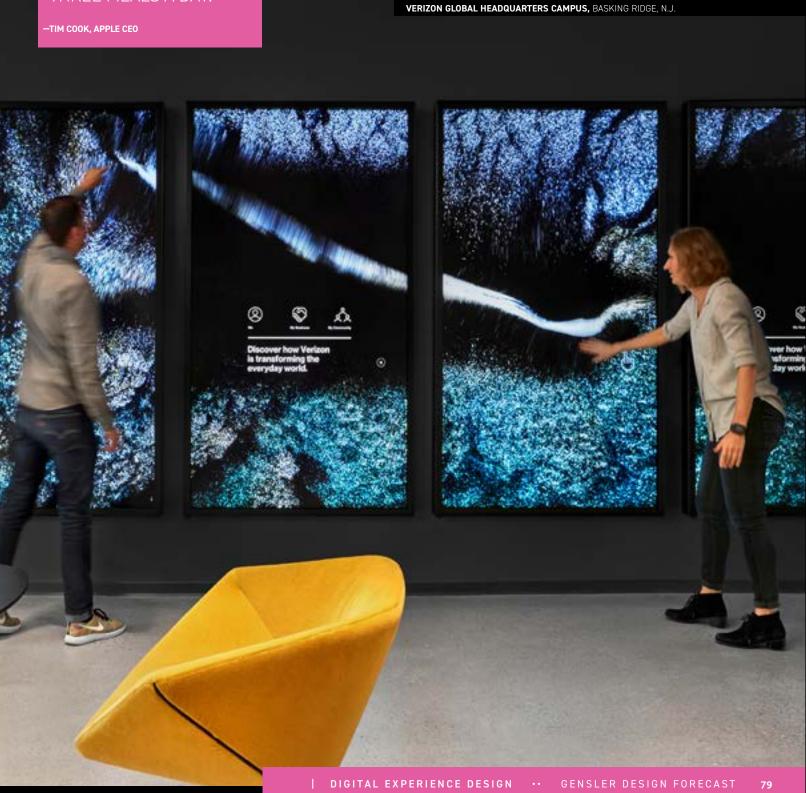
-VODAFONE

CONFIDENT IN IOT TECHNOLOGIES THAN THEY WERE A YEAR AGO.

'A SIGNIFICANT PORTION OF THE POPULATION OF DEVELOPED COUNTRIES, AND EVENTUALLY ALL COUNTRIES, WILL HAVE AR EXPERIENCES EVERY DAY, ALMOST LIKE EATING THREE MEALS A DAY."

THE GLOBAL SMART CITIES MARKET IS PROJECTED TO REACH \$95.8 BILLION IN 2019, A 17.7% INCREASE OVER 2018.

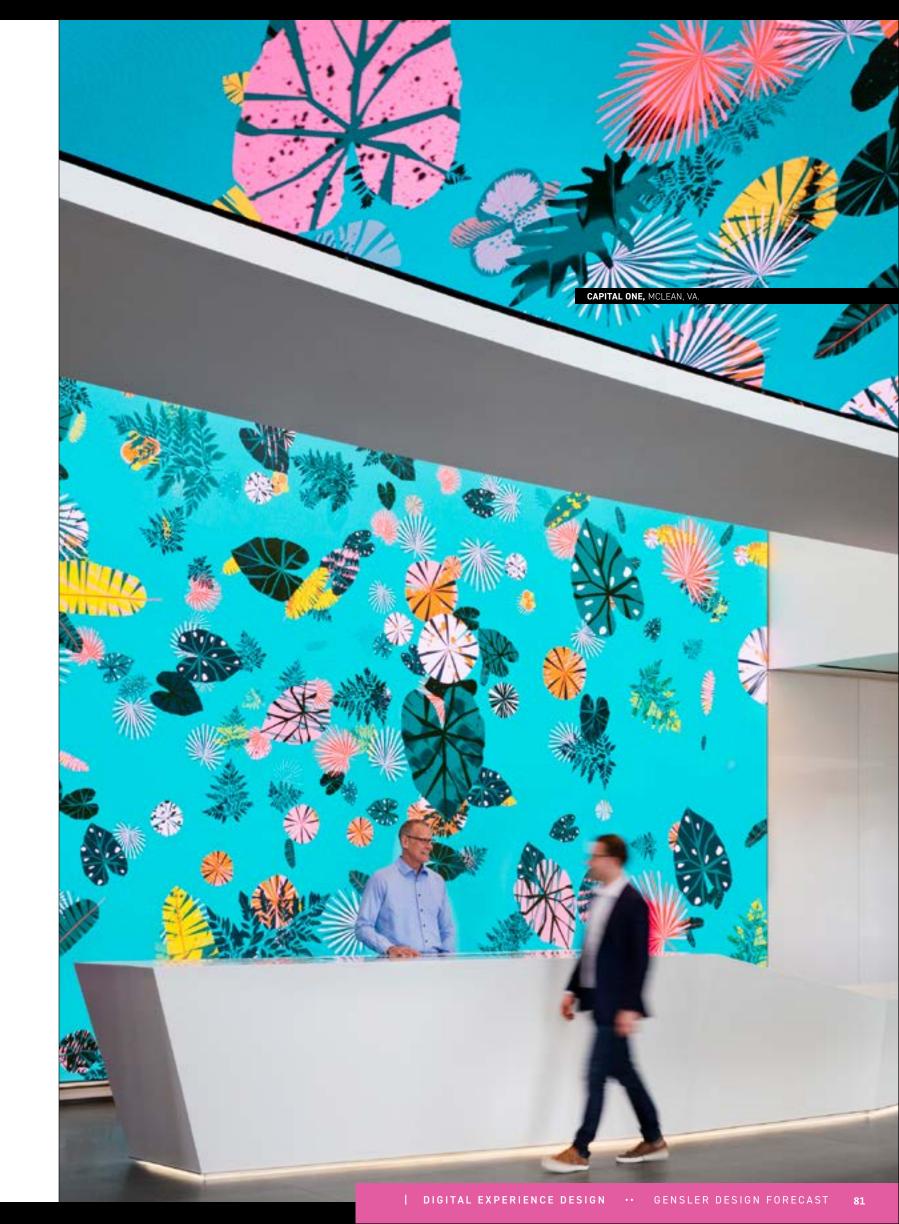
-INTERNATIONAL DATA CORPORATION



LIFESTYLE SECTOR : DIGITAL EXPERIENCE DESIGN







HOSPITALITY

No matter what far-flung destinations people venture to, they have a genuine desire to connect with local places and spaces. Hospitality companies—hotels, restaurants, and gaming venues—can foster those connections through the curation of unique programming, design, architecture, technology, and entertainment. When executed effectively, the resulting guest experiences will resonate in an increasingly competitive marketplace.



VIRTUAL REALITY LEADS TO THE FULL POTENTIAL **REAL-WORLD EXPERIENCES**

OF 3D PRINTING

Advances in virtual reality (VR) now allow people to indulge in travel fantasies without leaving home. But rather than serving as fully satisfying experiences, virtual trips function as more of a taste of the real thing, ultimately leading people to plan real-world trips. As part of the booking process, some hospitality companies are leveraging VR to let guests experience a hotel or resort before deciding if it's right for them.

Already a common model-making tool used by architects, 3D printing has even greater potential during the construction process. We're close to the point where hospitality organizations—which bear considerable real estate costs due to their large portfolios—will be able to realize significant cost savings by mass-producing components of their properties off-site. When paired with modular construction techniques and the lower labor costs involved, 3D printing has the potential for big savings.

NEW FREEWAY

Population shifts continue to overwhelm traditional urban infrastructure, spurring some municipalities to consider new modes of transportation. Aerial ride-share is one option that's gaining traction. Private companies are now investing in aerial transit technologies that have the potential to radically reshape travel throughout—and in some cases between—cities. With that effort comes aerial urban mobility hubs, which can be designed as mixed-used destinations ideally suited for hospitality venues.

THE SKY BECOMES THE USING BRAND TO BUILD THE HUMAN CONNECTION

Social media, online advertising, and our 24/7 information culture have bombarded consumers with messaging, causing them to reflexively tune out brands. Hospitality companies can cut through the noise by focusing on hyperpersonalized brand experiences that demonstrate an understanding of their audience's values, aspirations, and passions. Such experiences ultimately drive emotional engagement and generate human connections.

P72 | BRAND DESIGN P78 | DIGITAL EXPERIENCE DESIGN P86 | MIXED USE & RETAIL CENTERS

"WE'RE SEEING MUCH MORE FLEXIBLE, INTERACTIVE USE OF WHAT IS TRADITIONALLY A HOTEL LOBBY. IT'S BREAKFAST SPACE IN THE MORNING, IT'S LUNCH SPACE IN THE AFTERNOON, IT'S COWORKING SPACE."

PERSONAL-CONSUMPTION EXPENDITURES ON EXPERIENCE-RELATED SERVICES—SUCH AS TRAVELING AND ATTENDING EVENTS—HAVE GROWN NEARLY 4 TIMES FASTER THAN EXPENDITURES ON GOODS.

-MCKINSEY & CO.

THE TRAVEL & TOURISM INDUSTRY IS

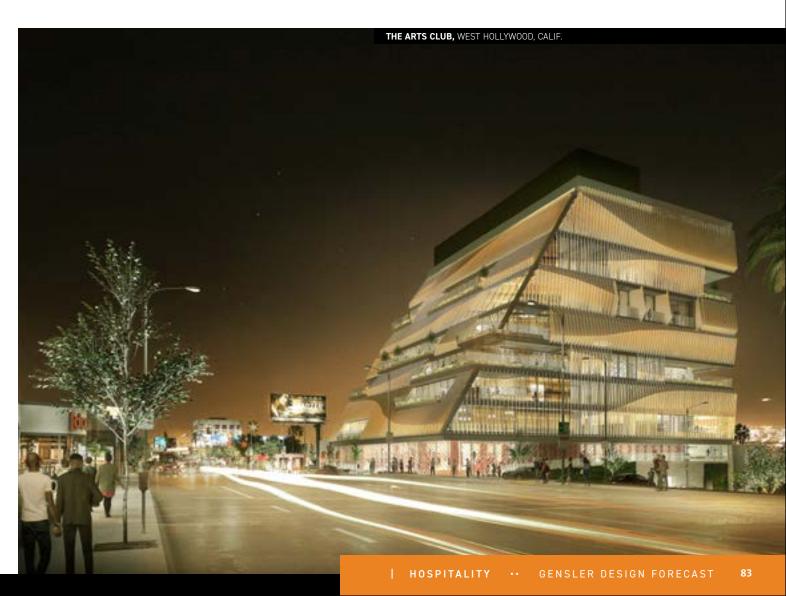
THE GLOBAL TRAVEL INDUSTRY NOW STANDS AT \$1.6 TRILLION, AND ROUGHLY 1 IN 10 PEOPLE IN THE GLOBAL ECONOMY IS EMPLOYED IN TOURISM.

-DELOITTE, 2019 U.S. TRAVEL AND

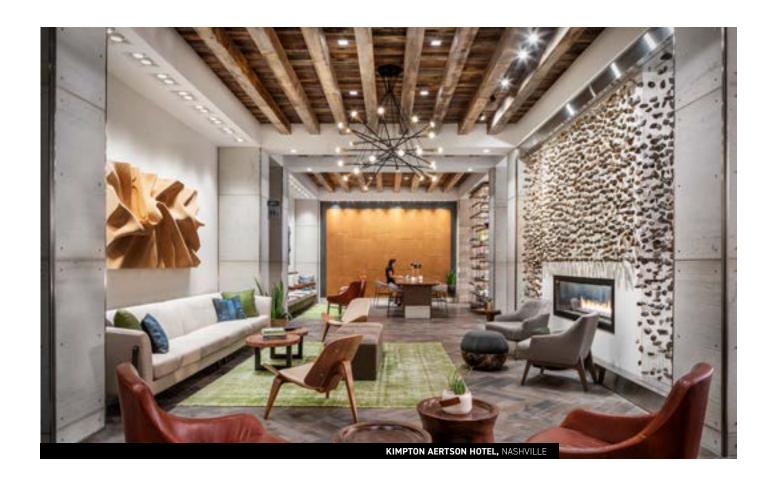


OF HOTELIERS AND CONSUMERS SAY THAT VR WILL BE PART OF THE BOOKING PROCESS BY 2025.

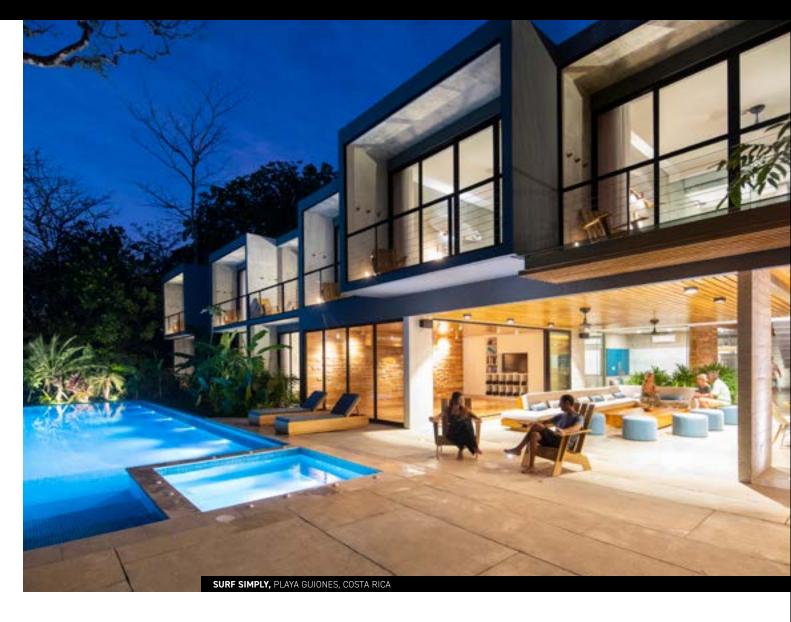
-ORACLE



84 LIFESTYLE SECTOR : HOSE









MIXED USE & **RETAIL CENTERS**

Mixed-use developments are the distilled essence of urban living. They are dense, walkable environments that offer activities and a pulse of city life that draw people to them. The most successful examples function as social hubs that enable shared experiences and resonate as vibrant, people-focused destinations.

WALKABILITY IS DESIRED ACROSS AGE GROUPS



BABY BOOMERS

GENERATION

-DELOITTE

CREATING HUMAN-CENTRIC DISTRICTS

Cities come alive thanks to people. And by providing diverse programming and space types punctuated by lively "inbetween spaces"—outdoor areas between buildings—mixed-use destinations draw in people and spur interaction. The key to injecting a mixed-use development with soul lies in providing a sense of wonder and delight, which can be accomplished through special events, intriguing public art, statement architecture, and the right mix of programming. Get it right, and people will linger.

SHARED AND ON-DEMAND

It seems everything now is shareable, including cars, workspace, and travel accommodations. It also seems everything is on-demand, thanks to instant downloads and next-day delivery. Mixed-use ties into these trends with its shared and economical use of space and its ability to conveniently serve up a bevy of options on the spot. This alignment with today's expectations and lifestyle will continue to spur mixed-use moving forward.

Compared to single-use projects of similar size, mixed-use projects use land and resources more efficiently, support larger populations, and generate higher revenues. By effectively leveraging spaces for multiple uses, mixed-use developments create a diversified product mix that can shield investors from economic volatility. And their condensed live-work-play model also means they generate ROI across a broader swath of the day than single-use projects.

VERTICALLY INTEGRATED, DOING MORE WITH LESS YET TIED TO THE STREET

Mixed-use is all about porosity and connectivity, including connections to public transit and linkages to different parts of the city. That being said, in designing vertical mixed-use projects, special attention must also be paid to how the development ties into the surrounding urban fabric at the street level, so as to add street life rather than drain it.

P72 | BRAND DESIGN P78 | DIGITAL EXPERIENCE DESIGN P90 | RESIDENTIAL

> DEMAND WILL CONTINUE TO **GROW FOR MIXED-USE, TRANSIT-ORIENTED DEVELOPMENTS**

BY 2030, NEARLY 25% OF ALL U.S. HOUSEHOLDS LOOKING TO RENT OR BUY WILL WANT HOUSING NEAR HIGH-DENSITY, TRANSIT-ORIENTED DEVELOPMENTS.

-CENTER FOR TRANSIT-ORIENTED

CONSIDER INCORPORATING NONTRADITIONAL TENANTS

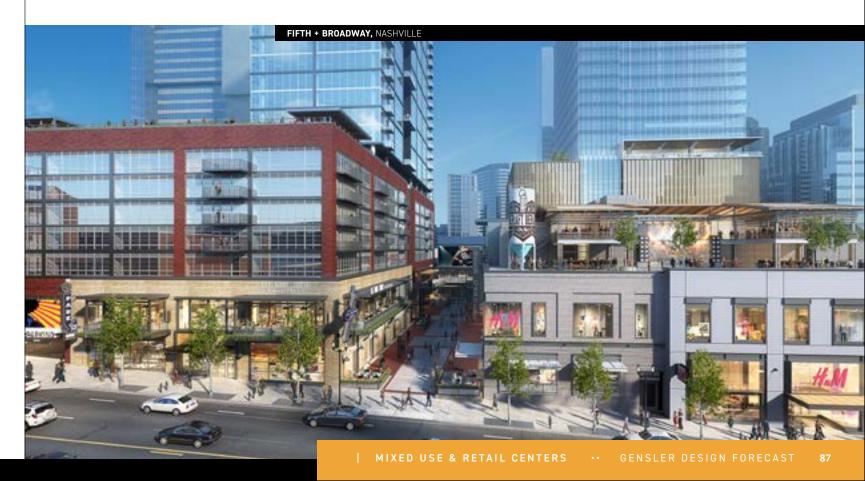
'Retail as an anchor can be fickle and seasonal; multiple healthcare and wellness tenants can be more sustainable, especially with complementary development that fosters convenient and positive consumer experiences."



SPORTS VENUES GET IN ON THE ACT



IT MAKES SENSE TO LEVERAGE A SPORTS STADIUM YEAR-ROUND. RATHER THAN FOR JUST EIGHT MONTHS OUT OF THE YEAR. MIXED-USE DEVELOPERS—WHO ARE INCREASINGLY BECOMING EXPERIENCE CURATORS—ARE WELCOMING HIGH-PROFILE SPORTS TEAMS AS ANCHORS IN THEIR PROJECTS.



THE AVENUES, KUWAIT CITY, KUWAIT

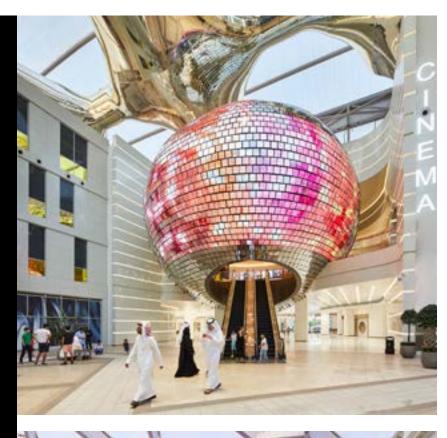
"RETAIL CITY" ADDS NEW **EXPERIENCES TO REGIONAL** SHOPPING MECCA

Drawing inspiration from the world's most vibrant urban shopping districts, the Phase 4 enlargement of The Avenues Kuwait adds 167 new restaurants and stores, an entertainment zone, and two hotels that boost the shopping mecca's reputation as a regional destination. More than a mall, The Avenues is an exercise in placemaking that redefines the retail experience in Kuwait, where shopping is a social activity.

THE AVENUES REDEFINES RETAIL IN KUWAIT, WHERE SHOPPING IS A FAMILY-ORIENTED SOCIAL ACTIVITY.

Four new districts have been added and three existing ones have been extended. Grand Avenue, the retail center's signature promenade, has been lengthened to over 700 meters (765 yards). Characterized by a mix of local, Western, and contemporary architectural influences, it binds The Avenues' districts together. The bustling retail street funnels shoppers into the center's new Grand Plaza—an open and flexible area for events and celebrations that also serves as the gateway to the center's new multiscreen cinema.

To enhance the center's appeal to a young generation, the design team introduced a new district called Electra, where









RESIDENTIAL

Cities live up to their full potential when they're inclusive. Yet the skyrocketing cost of housing is threatening to turn many urban environments into exclusionary zones. To guard against such a scenario and enable more people to find opportunities in urban areas, cities need to develop creative, diverse, and affordable solutions for all types of housing.



TO DRIVE AFFORDABILITY. INCHING CLOSER TO THE WE NEED TO INNOVATE

Building materials can represent up to 50% of the cost of a residential project. That's why materials innovations that lower the up-front spend is so imperative. Energy expenditures can be lowered through more efficient designs for building envelopes, appliances, and operational systems, while maintenance costs can be reduced through improved structural durability. Gensler is designing many projects with factory-built modular housing units that can be assembled on site in a fraction of the time of conventionally-built projects.

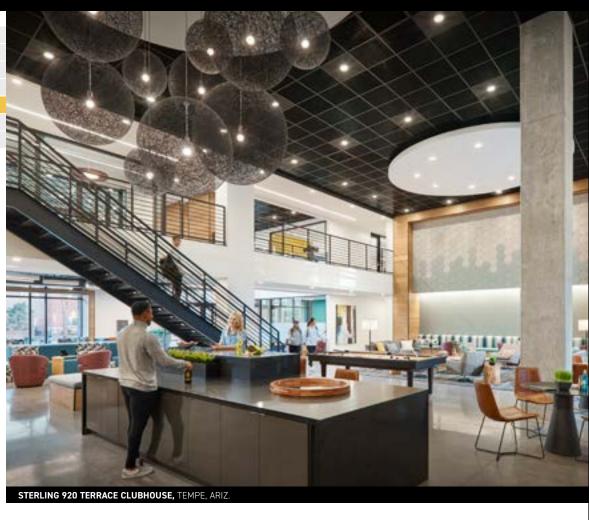
FRICTIONLESS HOME

The rise of the Internet of Things and AI has made possible the connected home, which can offer convenience, safety, and value. While devices that operate by touch or motion are widely available, voicecontrolled interfaces have become the most ubiquitous outcome of this phenomenon. Concerns around privacy, integration, and ease-of-use have led to slower-than-expected adoption. Addressing those concerns will be key to making the frictionless home a reality.



CONSTRUCTION MARKET IS EXPECTED TO GENERATE AROUND \$175.15 BILLION BY 2025.

-ZION MARKET RESEARCH, 2019



FOCUS ON HEALTHIER MATERIALS

It's now possible to find residential building materials that meet rigorous well-being certification standards and offer greater transparency into their chemical makeup. But such products are still more the exception than the norm. For many residents of substandard $% \left(1\right) =\left(1\right) \left(1\right)$ housing—as well as residents of some upmarket homes—toxins, mold, and other environmental hazards are persistent issues. Designing with a greater focus on the human impacts of materiality will be key to making our homes safe and healthy sanctuaries.

MORE THAN ONE-THIRD OF GLOBAL GREENHOUSE GAS EMISSIONS.

-UNITED NATIONS

RENTERS ARE BEING HIT HARD BY A LACK OF AFFORDABILITY. ONE IN FOUR RENTERS IN THE U.S. SPENDS MORE THAN 50% OF THEIR INCOME ON HOUSING.

-COUNTY HEALTH RANKINGS & ROADMAPS

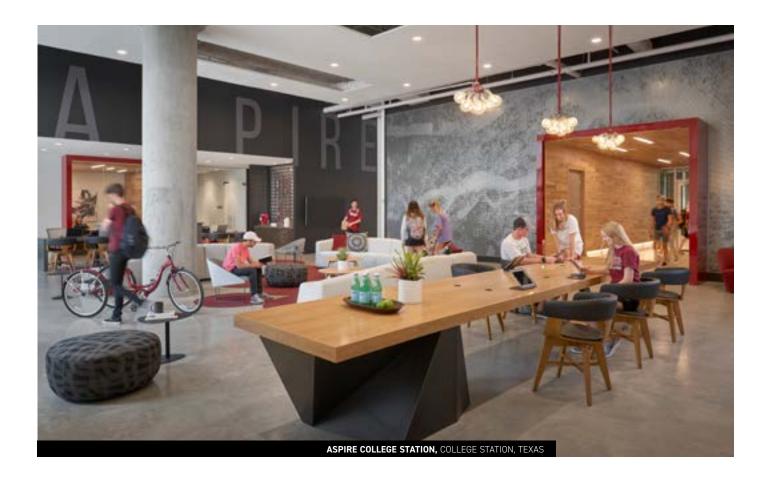
THE GLOBAL CHALLENGE FOR

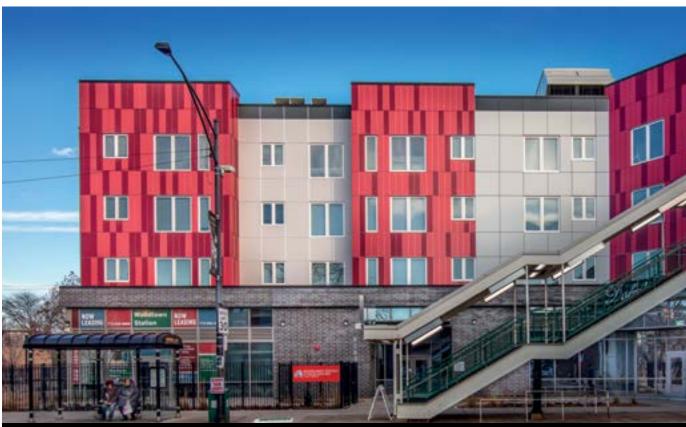
BILLION

GLOBALLY, 1.6 BILLION PEOPLE LIVE IN INADEQUATE HOUSING, WITH 1 BILLION OF THEM RESIDING IN SLUMS OR **INFORMAL SETTLEMENTS**

-UNITED NATIONS

92 LIFESTYLE SECTOR : RESIDENTIAL



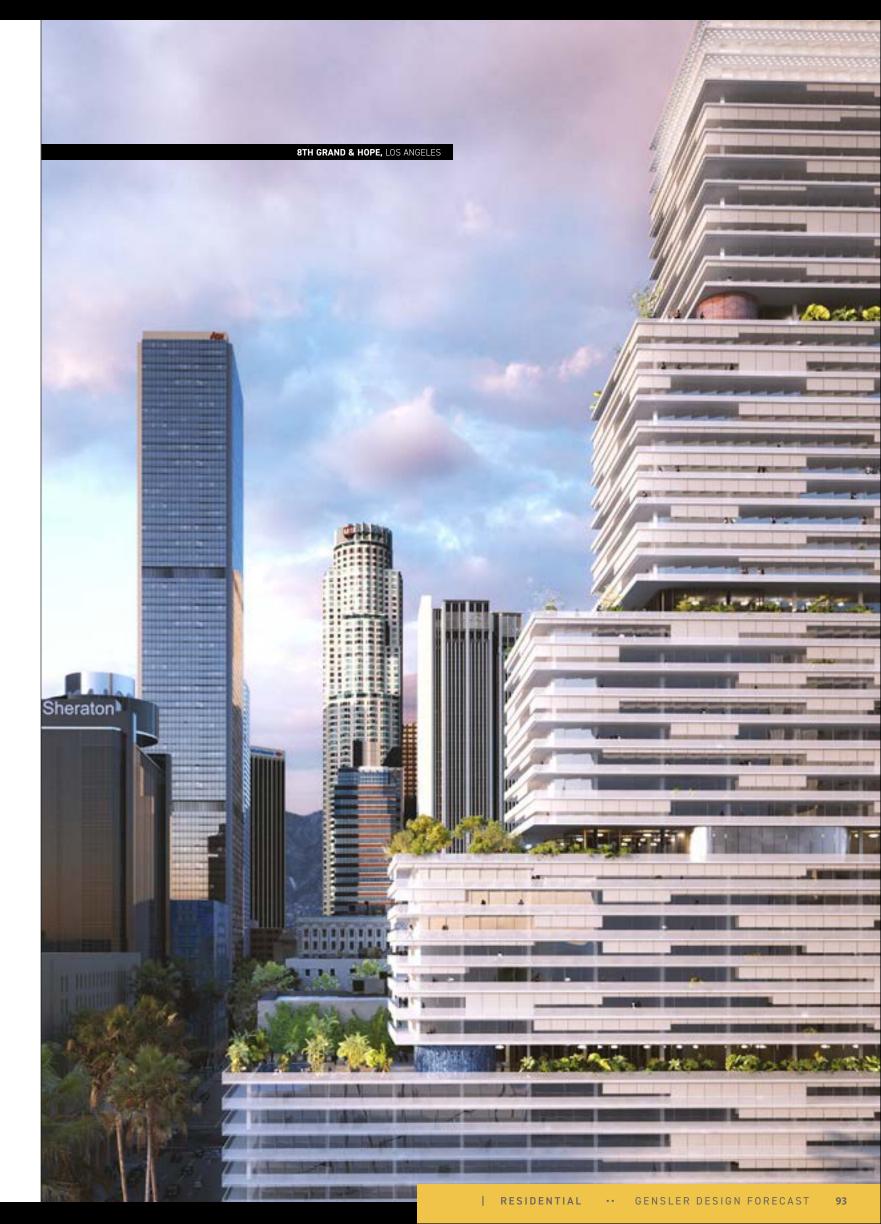


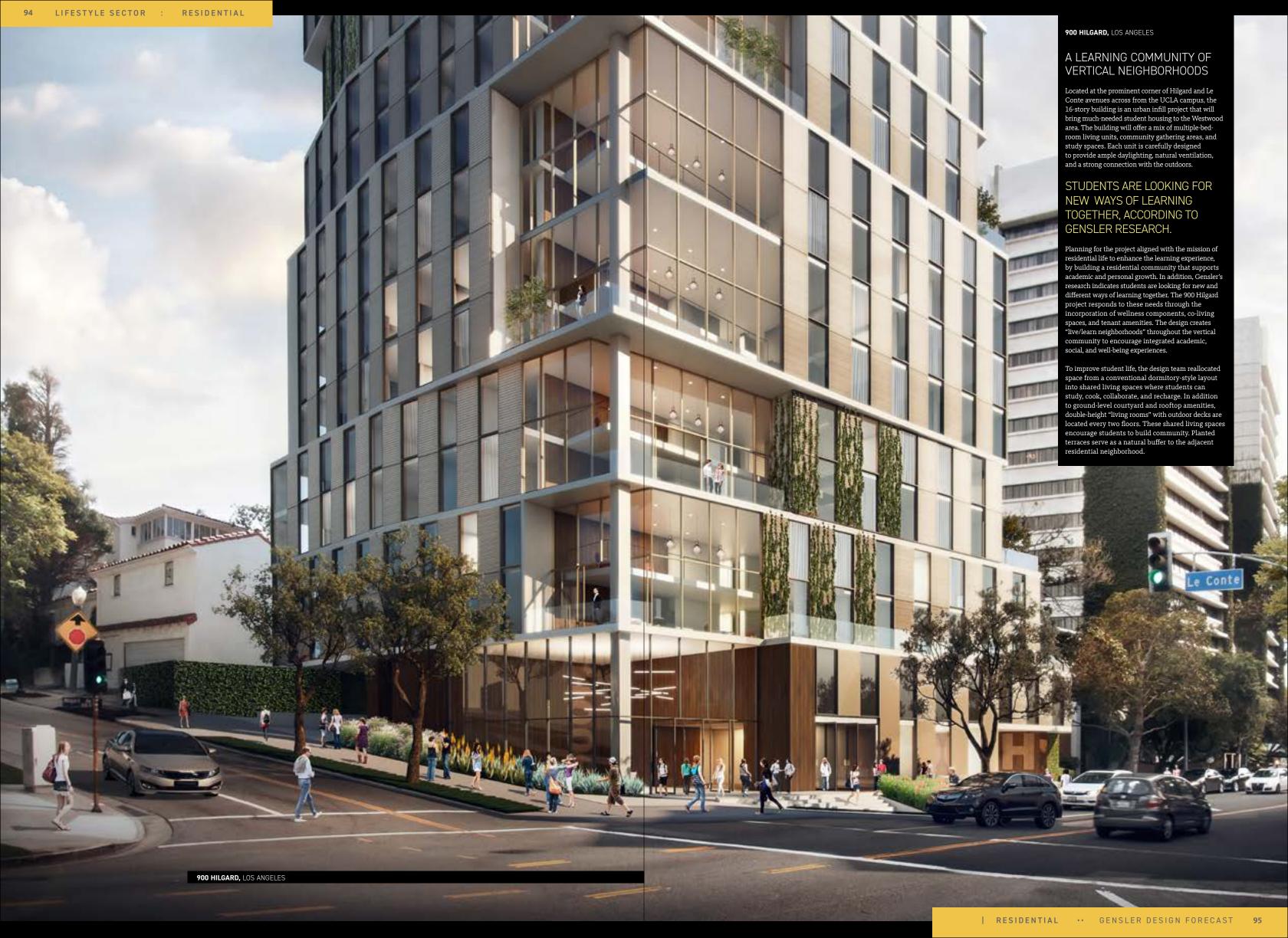
WOODLAWN STATION, CHICAGO

REVITALIZING A NEIGHBORHOOD THROUGH MIXED-INCOME HOUSING

Cities across the U.S. are facing an affordable housing shortage. Gensler's master plan for the Woodlawn community, one of Chicago's most distressed neighborhoods, reimagines more than 130 acres of blighted land and calls for redevelopment around three public transit stations and primary thoroughfares. The first of these projects, Woodlawn Station, is a four-story, 70-unit mixed-income residential building with commercial space fronting a historic retail street that takes advantage

of its location adjacent to the Green Line station by positioning its main door near the station's ground-level entrance. A collaboration by Gensler and a team of clients, residents, community members, and elected officials, Woodlawn Station is a model for cities facing gentrification and displacement. It exemplifies how cities can create equitable mixed-income housing that improves quality of life and forges a better economic future for residents who need it.





RETAIL

Great retail experiences begin with an understanding of what drives customers to visit a store or website. Armed with this knowledge, retailers can devise strategies that unite their brands with communities of shoppers. Knowing when people are visiting to get something done, to connect, or simply to have fun allows brands to deliver experiences that cultivate loyalty and improve the business.



THE FAST & SLOW OF RETAIL APPROACH TO RETAIL

There's a growing population of consumers who need quick and frictionless transactions even though they don't have time to shop. On top of that, these same people are unwilling to sacrifice human connection and quality service. It all adds up to a situation that requires brands to balance the perks of fast retail (giving consumers what they want exactly when they want it) with the benefits of slow retail (providing deeply engaging experiences in virtual and physical environments).

AN OPERATING SYSTEM

Online shopping and the evolution of malls and high streets are creating a new form for brand engagement. Retailers who are thriving are doing so by taking an "operating system" approach to the design of their environments, considering the role that space, service, visual merchandising, brand messaging, digital, sensory, and activation strategies play in offering customers immersive and unparalleled experiences that respond to their ever-changing wants and needs.



RETAIL IS A PILLAR OF U.S.



RETAIL IS THE LARGEST PRIVATE-SECTOR EMPLOYER IN THE U.S., RESPONSIBLE FOR 1 IN 4 JOBS.

-NATIONAL RETAIL FOUNDATION



THREE CYCLES OF RETAIL DISRUPTION

To track the forces that impact retail and will shape its future, Gensler's Retail practice area developed this framework.

	AGE OF EFFICIENCY	AGE OF EXPERIENCE	AGE OF BELONGING
TIME PERIOD	1950s - 2000s	2000s - Today	Today - ?
KNOWN FOR	More Stores, More Stuff	Digital Disruption	Partnership, Connection & Agency
PARTNERSHIP MODEL	Business Consultancy First, Design Firm Second	Business Consultancy & Design Firm Together	Retained Design Consultancy with Collaborators
DECISION MAKER	Facilities & Real Estate	Creative Director/ Chief Marketing Officer	Creator/Community Leader
SOLVING FOR	Efficiency & Expansion	E-commerce & Space Coexisting	Open Source, Co-Creation & Sharing Economy
CUSTOMERS DRIVEN BY	Consumption & Convenience	FOMO, Need It Now & "That Instagrammable Moment"	Purpose, Community, Creating, Sharing
INNOVATION & DISRUPTION	Credit Cards, Globalization	The Third Space, Activations, Omni Channel	Co-Creation on Demand, Sharing & Upcycling

CONTINUOUS STORE REDESIGN IS THE NEW NORMAL "Retailers must adopt a mindset of 'never

CYCLES OF DISRUPTION

Retail has been through disruptive periods before. But where previous disruptions were about efficiency or experience, we're now entering an era that's all about belonging. Consumers who have grown tired of chasing down experiences for that "Instagrammable moment" are seeking more meaningful and authentic opportunities to connect and co-create with a brand and its community. Brands that embrace this movement and offer a sense of purpose and partnership will be well equipped to navigate today's retail environment.

being done': format redesign should be an ongoing process of implementing solutions quickly and refining them constantly, with retailers keeping their fingers on the consumer pulse and

adapting store formats to respond to

evolving consumer needs." -THE EVER-CHANGING STORE: TAKING AN AGILE, CUSTOMER-CENTRIC

APPROACH TO FORMAT REDESIGN, MCKINSEY

STARBUCKS RESERVE ROASTERY, TOKYO

AN IMMERSIVE RETAIL EXPERIENCE

With the Tokyo Roastery, Starbucks continues to expand the boundaries of its craft. Located in Tokyo's vibrant Nakameguro neighborhood, the fully functional roastery and retail store delivers an immersive, educational retail experience for coffee exploration and discovery. The 32,000-square-foot, four-story store is the biggest roastery that Starbucks has opened and the fifth worldwide, following locations in Seattle, Shanghai, Milan, and New York.

The open floor plan draws customers in, introducing them to the art of roasting, brewing, and hand-crafting beverages. At 17 meters (55 feet) tall, the floor-to-ceiling hammered copper cask anchors the central atrium, adorned with handmade copper cherry blossoms that respond to natural light from the skylight above. On the first floor, visitors can experience the bean-to-cup journey by enjoying hand-crafted beverages and artisanal baked goods from Princi bakery at the main bar, while beans that are stored in the copper cask whirl through overhead symphony pipes.

THE ROASTERY DELIVERS AN IMMERSIVE, THEATRICAL EXPERIENCE FOR EXPLORATION AND DISCOVERY.

The second floor is dedicated to the long-standing importance of tea in Japan. Here, visitors can sample tea at the Teavana tea bar. A Japanese paper (washi) wall and a teacup wall pay homage to the long-standing importance of tea in Japan. On the third floor, visitors can discover inspired mixology with coffee- and tea-inspired cocktails at the Arriviamo Cocktail Bar. The top floor is home to the AMU Inspiration Lounge from the Japanese *amu*, meaning "knit together"—a dedicated space for the community to gather, socialize, hold impromptu meetings, or attend events. The space is also planned to become Starbucks' first Specialty Coffee Association-certified training location in Japan.

Throughout the interior, details such as an origami-inspired ceiling and locally sourced furniture celebrate modern Japanese style and culture of craftsmanship. The store is designed in collaboration with local Japanese architect Kengo Kuma. Blending traditional and modern design, the Roastery delivers a unique, inspired experience across



SPORTS

One of the beauties of sports is their ability to unite people around their school, their city, or their country. As the competition for people's attention and leisure time intensifies, sporting venues that foster a sense of unity through creative experiential design will be the ones that serve as communal focal points and stimulate economic and cultural growth.



SPORTS-ANCHORED DISTRICTS CREATING COMMUNITY **ARE ON THE RISE**

Today, the modern sports-anchored district is a lively retail and hospitality destination for fans and a major selling point for players. These multifunctional urban enclaves serve as major sources of economic activity and spur growth in the surrounding area. And as urban migration continues to rise, sports venues can function as natural hubs for transit-oriented districts.

THROUGH WELLNESS

Team-oriented wellness spaces can encourage more than just athletic training. They can be focal points for healthy habits, team camaraderie, and professional recruitment. On college campuses, recreation centers have become new hubs of student life that promote social and physical well-being, and they are going a long way toward unifying large and diverse student bodies.



IN NORTH AMERICA ALONE. THE SPORTS MARKET WILL GROW AT 3% ANNUALLY, FROM \$69.1 BILLION IN 2017 TO \$80.3 BILLION IN 2022.

VENUES ARE EXPERIENCING A 67% GROWTH IN DATA USAGE YEAR OVER YEAR.



"AS SPORTS TEAMS AND LEAGUES BUILD ON AND INCORPORATE THE SUCCESSES OF THE E-COMMERCE REVOLUTION, THEY'LL BE ABLE TO CONNECT ALL DOTS OF A SINGLE FAN'S JOURNEY, HELPING TO SELL ADDITIONAL TICKETS WHILE ALSO DRIVING PERSONALIZED CONNECTIONS AND EXPERIENCES THAT CAN INCREASE THE LIFETIME VALUE OF FANS."

-DELOITTE, 2019 SPORTS INDUSTRY GAME-CHANGERS

DESIGN FOR THE EVOLVING GUEST EXPERIENCE

Today's sports fans expect so much more from sports than just the game-day experience, which has become more multifaceted thanks to social media, video platforms, and fantasy leagues. Yet there's still the very human need to connect with other fans and the team. That's why we're designing venues that are more intimate and provide easy mobility, both of which can encourage greater social interaction. Also, offering a wider variety of premium seating can provide fans with enhanced experiences while generating additional team revenue.

THE NATIONAL HOCKEY LEAGUE REQUIRES THAT ITS TEAMS TRACK THE RESOURCES THEY CONSUME, THE WASTE THEY PRODUCE, AND OTHER BENCHMARKS, LIKE THE EMISSIONS GENERATED BY TEAM TRAVEL."

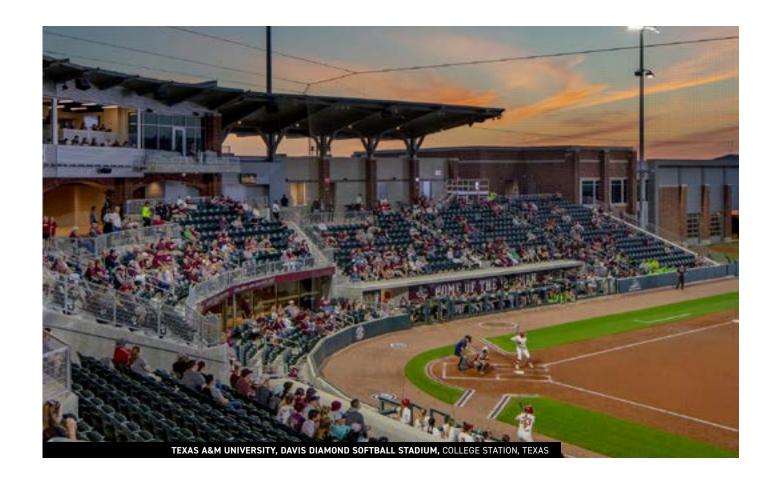
-THE NEW YORK TIMES

ENVIRONMENTAL RESPONSIBILITY IS A TEAM SPORT

Sports and athletic organizations at all levels are taking their responsibility seriously to be more environmentally friendly. That's why they're implementing tactics to systematically eliminate waste products, introducing better recycling programs and more effective sorting options. They're also cutting back on foods that are taxing to the environment.

REVENUE OPPORTUNITIES ABOUND BEYOND GAME DAY

In an era of 24/7 entertainment, it's no longer enough for sports venues to simply rely on game-day or seasonal revenue, then lie dormant in the off-season. Sports venues must be designed with the flexibility to accommodate a diverse mix of entertainment options, from concerts to private gatherings to special events. Such an approach can turn a narrowly focused sports facility into a broadly accommodating community asset.







104 LIFESTYLE SECTOR : SPORTS WISEBURN USD/CITY OF EL SEGUNDO GYMNASIUM AND 11:30:10 AQUATICS CENTER, EL SEGUNDO, CALIF. A WORLD-CLASS FACILITY FOR STUDENTS AND THE COMMUNITY To create a world-class facility to serve student athletes and the community, the Wiseburn Unified School District and the City of El Segundo partnered with Gensler to design a new jointuse, state-of-the-art gym and aquatics center, located on the Wiseburn School campus. The facility is a community resource for both the City of El Segundo and Wiseburn residents. The new outdoor swimming facility houses local swim club teams, as well as varsity and junior varsity swim and water polo teams. The Olympic-caliber facility contains a 10-lane pool that can be set up for various swimming competition lengths, thanks to movable bulkheads. The pool is designed to accommodate public swim lessons and fitness programs, high school and regional competitions, and scuba diving and lifeguard training.
Other amenities include a four-lane teaching and fitness the said the tree pool, bleachers, scoreboards, and sports lighting. And with the state of the state of THE FACILITY WILL BE SHARED BY THE PUBLIC AND STUDENTS, EPITOMIZING A GREAT COMMUNITY PARTNERSHIP. And the second s The Wiseburn Gymnasium can be configured for a basketball competition court with bleachers, three practice basketballs courts, or up to six volleyball courts for use by high school teams $% \left(1\right) =\left(1\right) \left(1\right)$ and community club teams. Locker rooms, showers, and ticket facilities serve both the gym and the aquatic center. The complex is accessible to students, local swim clubs, and the city's Recreation and Parks Department—helping to revitalize the region's athletic programs and build a healthier community. The public-private partnership serves as a model for future facilities. WISEBURN USD/CITY OF EL SEGUNDO GYMNASIUM AND AQUATICS CENTER, EL SEGUNDO, CALIF.

THE FUTURE OF

Cities matter so much because of how profoundly they touch the lives of the people who live in them. More than half of the world's 7 billion people live in urban areas and that number is rising fast. Urban areas contribute more than 80% of global GDP, but they're also responsible for 70% of global carbon emissions. That's why we believe human experience is the driving force behind how we shape our future cities. As community builders, we have the opportunity to impact the challenges facing cities—from affordable housing to climate change. At the same time, we are leveraging the power of cities to reshape education, accommodate new forms of mobility, expand access to healthcare, and reinvent what it means to be a "smart city."

AVIATION | P10

CITIES & URBAN DESIGN | P112

RITICAL FACILITIES | P11

EDUCATION, CIVIC & CULTURE | P11

HEALTH & WELLNESS | D124

COMMUNITY SECTOR

AVIATION

FORECAST:

As airports expand and gain importance in their locales, they've become much more than centers of transportation. They are user-driven ecosystems—operating as small cities with their own authentically local experiences. Characterized by mixed-use development that includes housing, retail, gourmet restaurants, conference centers, and entertainment venues, airports have become destinations in their own right.



COMMUTER TRAVEL IS THE FUTURE

Daily commuting by air is common on routes connecting Sydney to Melbourne, or Tokyo to Singapore. It's not practical everywhere. But by using smaller aircraft on short- to medium-range flights, travel times between cities could be cut in half using secondary airports with only carry-on luggage and more efficient security checkpoints. This level of convenience can spur commuter demand, and new ventures in electric-powered aircraft could dramatically lower costs too.

BIOMETRIC SCREENING WILL IMPROVE TRAVELER EXPERIENCES

Airports are adopting biometric screening to increase security and improve passenger processing. More than 15 airports across the U.S. have begun testing the technology with airline partners and found that it can cut boarding time in half, freeing passengers' time and attention. Facial recognition has been the primary tool, but government agencies are exploring a layered approach that would also include fingerprint verification.

P118 | EDUCATION, CIVIC AND CULTURE I HEALTH & WELLNESS

THERE WERE 494 MILLION **NEW INTERNATIONAL** TRAVELER DEPARTURES DURING THE PAST 10 YEARS, AND ANOTHER 507 MILLION NEW TRAVELERS WILL DEPART IN THE DECADE AHEAD.

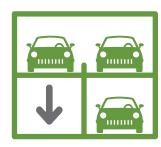


OF NON-AERONAUTICAL

REVENUE AT AIRPORTS IS GAINED THROUGH PARKING.

-U.S. GLOBAL INVESTORS

REAL ESTATE ASSETS ARE MONETIZING AIRPORTS



Airports are looking for new ways to cover their costs, as they seek more income for improvements to their terminal and other facilities. For some airports, their real estate has become a valuable, revenuegenerating asset. Office buildings, golf courses, sports facilities—even car dealerships—occupy land that is leased from adjacent airports. According to the Airport Cooperative Research Program, 70 U.S. airports have developed solar energy projects that lower their energy bills or provide income. As new forms of mobility decrease the need for parking garages, even more valuable land will be freed up for redevelopment.

THE INTERNATIONAL AIR TRANSPORT **ASSOCIATION PREDICTS 7.8 BILLION** PEOPLE WILL TRAVEL BY AIR IN 2036, ALMOST DOUBLE THE NUMBER IN 2017. POPULATION HAS NEVER FLOWN IN AN AIRPLANE. -DENNIS MUILENBURG, CEO, BOEING

AMENITIES ARE A DRAW FOR LOCALS TOO

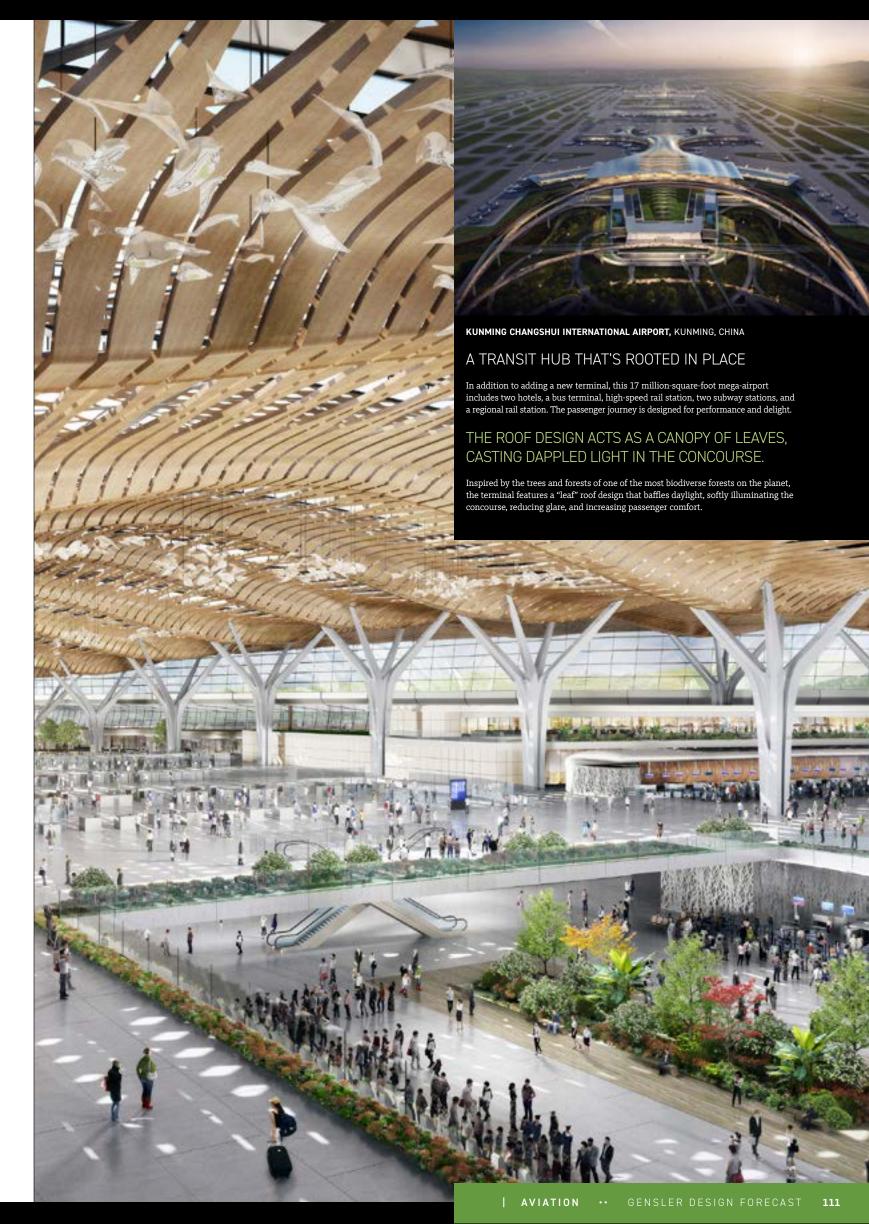
As airports add more sophisticated offerings that include retail, gourmet restaurants, events, and entertainment, they are attracting not only travelers, but local patrons too. Both air passengers and local citizens appreciate how airports have upped their game in providing locally sourced food, regional artwork, and an authentic environment that elevates human experience.

COUNTERING STRESS WITH A FOCUS ON WELLNESS

Given the stresses of air travel, airports have flipped the script by placing renewed focus on wellness features that allow passengers to use their downtime for some well-deserved pampering. Basics such as natural light and good air circulation make for a healthy environment, but green spaces (indoors or out), gyms, yoga rooms, and walking paths add to the mix. Vendors join in by offering healthy local food, beverages, and products.







CITIES & **URBAN DESIGN**

We experience cities at many different scales, from singular buildings and spaces to neighborhoods and entire districts. This variety in the human experience of cities is why we are seeking to regenerate urban centers to create socially, environmentally, and technologically connected places for people. Connections are a key element to building communities that are lasting and adapt over time incorporating a broad range of considerations that include context, site, culture, history, and knowledge.



CHARTING A PATH TOWARD REGENERATION

The future of cities can be defined in terms of resilience, sustainability, and prosperity. But the path to that future is not linear, it's cyclical. There's an opportunity to reuse and recycle the resources that have been expended to build our cities. The urban fabric of the past can be connected to the future by creating frameworks that are flexible and adaptable to change through time. It's a vision that is more than future-proof, it's future ready—connecting cities to nature, embracing technology, and putting people at the center.

CREATING A CONNECTED HUMAN EXPERIENCE WITH SMART TECHNOLOGY

More urban centers around the world are investing in sophisticated digital infrastructure with the vision of becoming "smart cities." By combining data-driven decision-making tools, sensors, and AI, smart city strategies promise an urban experience that is dramatically improved for people. If channeled correctly, these technologies could help inform solutions to the most difficult challenges of urbanization, from crime and homelessness to elder care and transportation.

P108 | AVIATION 124 | HEALTH & WELLNESS

"WITH OVER HALF OF THE WORLD'S 7 BILLION PEOPLE LIVING IN URBAN AREAS TODAY, THE TRAJECTORY OF CITIES WILL DETERMINE THE TREND LINES OF **HUMAN EXPERIENCE** ACROSS THE GLOBE.'

-DIANE HOSKINS, GENSLER CO-CEO



PEOPLE WANT AUTHENTICITY, **NOT ANONYMITY**

There's a growing desire to restore the vibrancy and enhance the experience of city life for people. This vision for the future of cities is a place that values walkability and a mix of uses. It's a place that is scaled to people, providing safe walking environments and open space for public life. Most importantly, it's an authentic place that is grounded in the unique culture and values of its people while embracing modern technology and the global community.

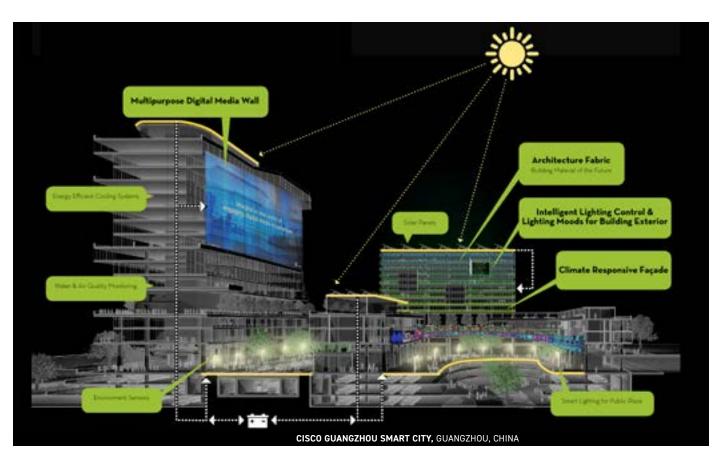
COASTAL COMMUNITIES MUST ADAPT TO CLIMATE CHANGE

Cities must plan aggressively for climate change. This is particularly true for coastal cities, which are most vulnerable to climate-related disasters such as sea level rise, hurricanes, and flooding. For cities to protect their citizens, local and regional governments must partner with the private sector to adopt innovative resilience strategies. Planners can anticipate sea level rise by zoning low-lying areas as parks and wetlands, while

ADDRESSING THE WEALTH GAP THROUGH HOUSING AFFORDABILITY

With development pressures rising in cities everywhere, the income gap is widening. Not only are working-class families disappearing from urban neighborhoods, but housing in cities is fast becoming unattainable for public service workers and young professionals too. There's a dire need for mixed-income housing. Designers can be part of the solution, serving as leaders who advocate for social equity through housing opportunities that improve quality of life and track to a better economic future for residents who need it.

114 COMMUNITY SECTOR : CITIES & URBAN DESIGN





UBER SKYPORT MOBILITY HUB CONCEPT,

MOBILITY'S NEXT WAVE: AERIAL RIDE-SHARE ON THE HORIZON

As part of Gensler's commitment to improving cities for people, we constantly monitor innovations in mobility and their impact on human experience. By improving mobility, we can give people back time and reduce carbon in our atmosphere, and we can begin to give our city streets back to people as dependence on automobiles diminishes. This is the promise of aerial ride-share, and it's why we created the CitySpace concept for Uber's Skyport Mobility Hub.

Gensler's design for CitySpace was revealed in June at the Uber Elevate Summit in Washington, D.C. One of a select few concepts showcased by Uber, the proposed design outlines a realistic approach to creating the framework of a new transit network. From above, CitySpace follows fundamental aviation planning principles. But designing for electric vertical takeoff and landing (eVTOL) vehicles that can leapfrog existing infrastructure provided the opportunity to work at the pedestrian scale.

EACH HUB WOULD FUNCTION AS A PIVOTAL PIECE OF THE URBAN FABRIC, BINDING THE NEIGHBORHOOD TOGETHER.

In order to quickly build a network for this new mode of transit, the design had to be highly adaptable. To accomplish that, the team created a kit of parts that can be applied in two ways: as a retrofit of existing buildings or as a customized ground-up solution.

CitySpace is a community destination and connection point that welcomes people at the beginning or end of their journey, while dramatically reducing parking impact on the city. Each hub would function as a pivotal piece of the urban fabric, binding the neighborhood together with a central place to shop, eat, and engage, while reducing congestion across the city and linking diverse modes of mobility.



CRITICAL FACILITIES

Critical facilities are the framework that enables the digital world. As advances in technology prompt shifts in the market, the shape and size of these facilities are becoming more diverse. While known for occupying buildings on isolated sites, their future is in the urban landscape as a component of hybrid projects.



A NEW GENERATION OF COMMAND CENTERS

Cybercrime is a growing concern—a threat so serious that a recent Zeitgeist Guide labeled it the number one concern for CEOs in the U.S. Executives in industries across the board are looking to build command centers to defend their brand and their customers against cyber hacking. Globalization of business and economics has heightened the risk even further. Fortunately, improvements in technology and visualization will transform command centers and help organizations oversee the management and control of their most essential computing systems.

SOLVING THE GROWING DEMAND FOR DATA WITH COLOCATION

The growing demand worldwide for data storage is being met increasingly by colocation data centers. The popularity and low operating costs of cloud computing are helping to drive this demand. Colocation data centers also meet the needs of industries such as financial services because of how they can increase scale, lower IT costs, and help manage complex technology stacks.

P108 | AVIATION P112 | CITIES & URBAN DESIGN P118 | EDUCATION, CIVIC AND CULTURE

CENTER MARKET WILL **INCREASE BY \$97 BILLION** BETWEEN 2017-2022, ACCELERATING AT A COMPOUND ANNUAL RATE OF MORE THAN 10%.

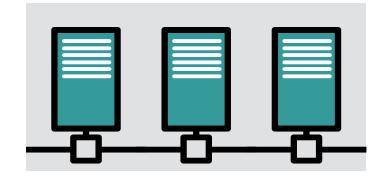
-TECHNAVIO

The data center market is witnessing strong growth in numerous major regions, including the Americas, Europe, and Southeast Asia. In Europe, this is attributable to heightened regulation regarding data protection and privacy. In Southeast Asia, it's due to the region's high Internet penetration and growth of modern technologies.

CONFIDENTIAL UTILITY COMMAND CENTER, SOUTHWEST U.S

SUPERCOMPUTING IS **BIGGER AND FASTER**

National labs are in an arms race to build faster supercomputers, which are used for a wide range of computationally intensive tasks in fields ranging from quantum mechanics and weather forecasting to climate research and oil and gas exploration. Universities and hospitals are also rushing to build supercomputers to support scientific research and sequence DNA for diagnostic purposes.



THE RISE OF HYBRID FACILITIES

Critical facilities are increasingly becoming an important component of multifunctional projects that are combining several uses—such as medical simulation labs, conference centers, and data centers—to improve efficiency and reliability. In university settings, for example, there's a greater need for advanced computing power to support research and facilitate partnerships with industry. Medical centers are important drivers too, both for patient records and for research and diagnostic processes. Often housed on campuses, these data facilities are being designed to better integrate with their surroundings.

THE COLOCATION DATA CENTER MARKET IS PROJECTED TO GROW AT A 14.2% ANNUAL RATE THROUGH 2026.

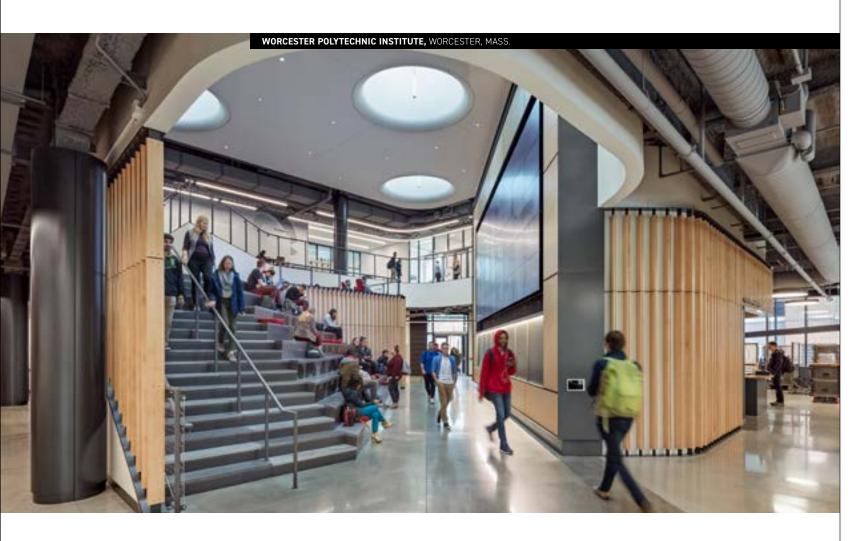
-ZION MARKET RESEARCH



CLOUD COMPUTING AND THE STEADY INCREASE IN DEMAND HAVE TURNED DATA CENTERS INTO PROVIDERS THAT ARE AKIN TO UTILITIES. THE CLOUD NEEDS AN INFRASTRUCTURE THAT'S BOTH NIMBLE AND SECURE.

EDUCATION, CIVIC & CULTURE

Our schools, museums, libraries, and religious organizations play a critical role in shaping and nurturing the people who will lead our future cities. These institutions are the infrastructure of community. They form values, engender learning, transfer skills, and forge human bonds. Each kind of institution belongs to everyone, so our charge is to create welcoming, mission-focused places that embody diversity, equity, and inclusion.



REQUIRES NEW PATHWAYS

Holders of a college degree average 60% higher lifetime earnings than those with only a high school diploma, so schools and institutions are having to take a hard look at how they deliver education. Multiple vehicles—from curriculum and policy to technology and space—can be employed to expand pathways for students. An underlying theme heard from educators is "meeting the students where they are," taking into account the social, cultural, and economic diversity of today's students.

ACCESS TO EDUCATION FAITH CENTERS ARE REPAIRING THE SOCIAL FABRIC

The majority of Americans (77%) look to faith leaders to help address the issue of global poverty, and faith leaders are taking the issue to heart. With gaps in public services, faith-based institutions are taking up the cause of serving the poor by providing food, housing, and counseling services, while working on a larger scale to build more equitable societies and tackle this global issue at a systemic level.



THROUGH FACILITIES LIKE ACADEMIC **INCUBATORS AND** ACCELERATORS, **EDUCATIONAL INSTITUTIONS ARE** HAVING GREATER IMPACT ON LOCAL AND REGIONAL ECONOMIES.

OF THE AMERICAN **FAITH LEADERS TO** ADDRESS GLOBAL



MUSEUMS CAN BE MODELS OF INCLUSIVITY

Museum-goers expect museums to provide an environment of inclusivity and equality. The Gensler Research Institute found that 94% of people perceive museums to be symbols of inclusivity. To achieve this, institutions must be accessible for people with a range of disabilities, meet the needs of different generations, and welcome people of diverse backgrounds. Gender-inclusive restrooms, railings, clear interpretive labels and navigational signage, and trigger warnings can all boost perceptions of inclusivity.

THE AVERAGE USER IS A MYTH

The common thread running through schools, museums, libraries, and religious organizations is the need to serve individual needs. This is a taller task than it used to be when organizations could cater to "types" or "the average person." In fact, in an increasingly diverse world, the notion of the "average user" has become a myth. That means we must design for all people, listening to diverse perspectives, providing for multiple pathways, and allowing for variety and choice in settings and technology.

LIBRARIES ARE AS VITAL AS EVER

Libraries were once temples of learning that housed books and journals, but librarians have a different vision for the future. They see libraries as places for community service, learning through play, coworking, and community access to technology. To realize this future, librarians are leveraging new platforms of media production and distribution. Adapting to these changing functions will mean reconfiguration of space and rethinking the means through which people access information.



HOW DO USERS PERCEIVE THE INTEGRITY AND INCLUSIVITY OF MUSEUMS?

believe that museums are trustworthy sources of information.

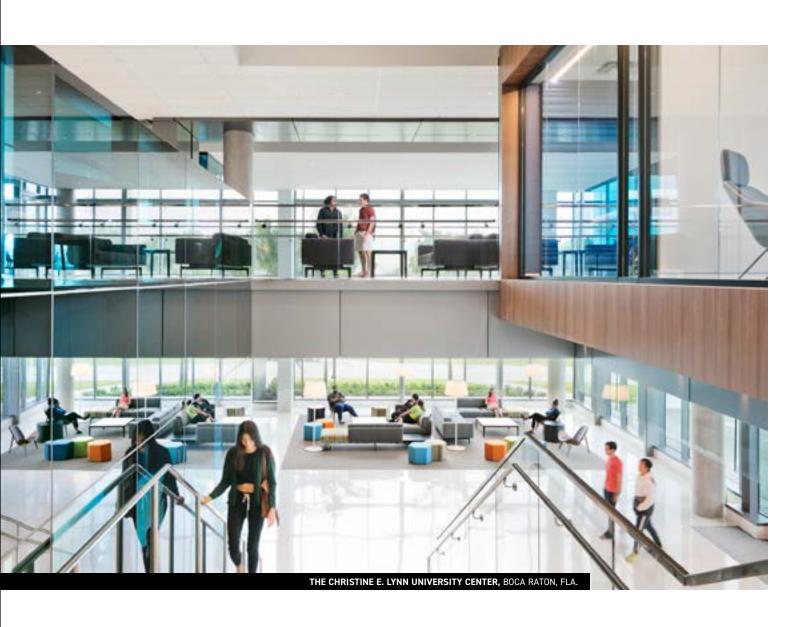
believe that museums welcome all types of people.

believe that museums foster feelings of community.

believe that museums can be places of solace or refuge.

-MUSEUMS EXPERIENCE INDEXSM, GENSLER RESEARCH INSTITUTE



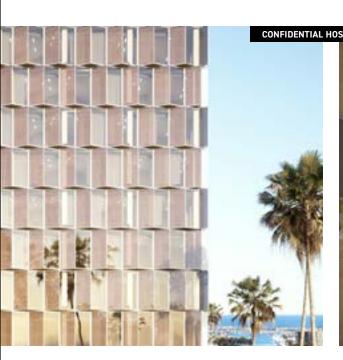






HEALTH & WELLNESS

Consumer culture, personalized medicine, and technology are putting the patient back at the center of the health and wellness equation. Widely distributed healthcare networks will impact how people access services. Drop-in clinics, virtual doctor visits, and community-based wellness offices are replacing hospitals or traditional doctors' offices, and that's changing the patient experience and altering the shape of our cities.





THE PATIENT WILL SEE YOU NOW

Control of the doctor-patient relationship is flipping, in part because patients have much greater choice in where and how to receive advice and treatment. The average healthcare consumer is increasingly tech savvy and price conscious, and they consider themselves an equal partner in their care. This will have lasting effects on care delivery with options that include phone, Internet, and webcams—and it will lead to a more multidisciplined approach by providers.

BETTER HEALTH

A focus on wellness is driving healthier solutions in healthcare centers. In the physical space, lobbies can become wellness-focused third places. Likewise, waiting rooms are being reimagined as active health and wellness concourses, where the community can access advice, participate in classes, or connect with other patients in support groups. Outside of healthcare settings, wearables will help providers gather information about people's physiology and health over longer horizons.

BIG DATA WILL HAVE BIG PAYOFFS

Data analytics are playing a larger role in diagnosis, predicting likely outcomes and helping providers become more successful and responsive to patient needs. The use of data can help health systems create holistic views of patients, which can improve communication and create personalized care plans. Data-enabled simulation will also benefit healthcare organizations and the communities they serve by helping to drive productivity, improve patient safety, control costs, and analyze health trends in the general population.

WELLNESS IS DRIVING HEALTH-TECH IS PUTTING PEOPLE FIRST

Technology-focused health insurance startups are only part of the growing health-tech movement that's disrupting healthcare, according to Forbes. From genetic testers and health screeners to personal fitness solutions for the home, and from workflow and logistics solutions to device makers and more, many companies are making inroads in the market by putting the person—either the patient or the provider—at the center of the experience.



INDIVIDUALS WANT THE **BOUNDARIES BETWEEN** TRADITIONAL CARE AND SERVICE SETTINGS. COMMUNITY SPACES, AND THEIR HOMES TO BE VERY FLUID.

-SIDEWALK LABS



WIDELY DISTRIBUTED NETWORKS WILL IMPROVE QUALITY OF LIFE

As healthcare becomes more widely available, overall health in communities will improve. Quality of life will increase as the likelihood of epidemics diminishes, child mortality rates decrease, and life expectancies improve. More centers for healthcare will broaden the dissemination of life-saving information and beneficial health-related knowledge. And an increase in free clinics will decrease teen pregnancy, increase vaccinations, and improve general health in low-income areas.

HEALTH SPENDING ACCOUNTS FOR 10% OF THE WORLD ECONOMY.

-WORLD HEALTH ORGANIZATION

OF AMERICANS SAY THEIR HEALTHCARE HAS GOTTEN BETTER, WHILE 23% SAY IT'S GOTTEN WORSE

-MORNING CONSULT (ON BEHALF OF CVS HEALTH AND FORBES)

OF AMERICANS SAY ADVANCES IN HEALTHCARE WILL MAKE LIVES SAFER AND 66% SAY ADVANCES WILL MAKE THEM LIVE LONGER.

-MORNING CONSULT (ON BEHALF OF CVS HEALTH AND FORBES)



126 COMMUNITY SECTOR : HEALTH & WELLNESS









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